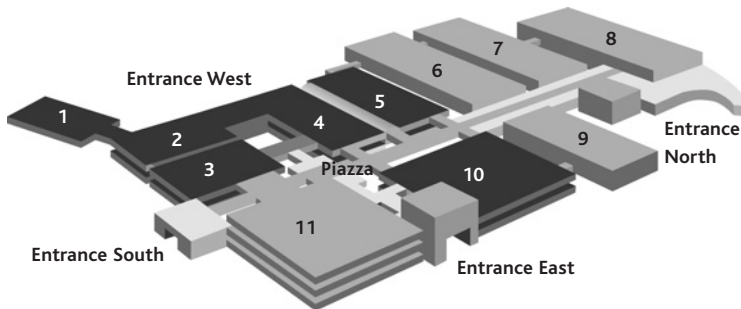


## Essential information

Please also refer to our enclosed Conditions of Participation.



INTERNATIONALE EISENWARENMESSE  
KÖLN  
9–12 March 2014



## The registration documents include

Essential information

The forms:

1.10 Registration for main exhibitors\*

1.11 Enclosure to the registration for main exhibitors

1.20 Registration for co-exhibitors\*

1.30 List of products\*

Z.01 Exhibitors' passes against payment

Z.03 Infoscout (Trade representative search)

Conditions of participation special section

Conditions of participation general section

**\*Must be returned**

## 1 Opening times

For exhibitors: Daily from 8 a.m. to 7 p.m.

For visitors: Daily from 9 a.m. to 6 p.m.

## 2 Registration

**Form 1.10** must be submitted by each main exhibitor. Please fill out the registration form completely, stamp it with your company seal, and have a responsible person sign it. The registration is only valid when accompanied by the list of goods on **Form 1.30**. Co-exhibitors\* are required to register using **Form 1.20**. A separate list of goods – **Form 1.30** – must be filled in for each of these companies.

\*see Item V of the General Section of the Conditions of Participation

## 3 Participation fees

Participation fees (per m<sup>2</sup> floor area):

The space rental amounts:

Application until 31st May 2013\*: 165.50 EUR for each m<sup>2</sup>

Application until 31st October 2013\*: 175.50 EUR for each m<sup>2</sup>

Application from 1st November 2013\*: 185.50 EUR for each m<sup>2</sup>

\*date of receipt by Koelnmesse

In addition, a flat rate electricity fee of 9.00 EUR per m<sup>2</sup> and an AUMA fee\* of 0.60 EUR per m<sup>2</sup> are charged.

Minimum stand area is 12 m<sup>2</sup>.

**The rental fee for stand area does not include the cost for any constructions.**

Koelnmesse GmbH are entitled to collect an adequate down payment for services provided at an event (e.g. power and water supply, media services etc.).

The amount of the down payment for services is based on the services invoiced at INTERNATIONALE EISENWARENMESSE KÖLN 2012.

For exhibitors that did not take part in the previous event, the net down payment amounts to 664.50 EUR.

After the event is over, a separate invoice is drawn up for the services provided; the down payment is credited to this amount. Invoice amounts are payable immediately upon receipt.

If the down payment exceeds the amount charged for services provided, the excess amount will be paid back to the exhibitor. All exhibitor claims on interest for the down payment are excluded.

All prices given are net prices. The statutory VAT will be charged separately where applicable.

## Visitor Promotion Package\*\*

Koelnmesse will provide each main exhibitor and group organizer (registration with order forms 1.10 or 1.12) with an adequate number of ticket vouchers (minimum 500 p.) for customer invitations as part of the Visitor Promotion Package. The ticket vouchers require registration. The mandatory contribution for each exhibitor (main exhibitor, group participants) is 389.00 EUR. The costs of the Visitor Promotion Package will be charged with the stand rental invoice. A separate order form will be mailed at a later date. Ticket vouchers may not be resold.

\*Please see "Conditions of participation special section", item 3.3.

\*\*Please see "Conditions of participation special section", item 3.2.

## 4 Turnkey stands / Koelnmesse Service Stands

Tel. +49 221 821-2091/2727, Fax +49 221 821-2188

E-mail: [m.andratschke@koelnmesse.de](mailto:m.andratschke@koelnmesse.de), [r.anders@koelnmesse.de](mailto:r.anders@koelnmesse.de)

Koelnmesse GmbH offers turnkey stands. Why not take advantage of this service? These stands are available in various designs. You will find more detailed information on our website

[www.eisenwarenmesse.com](http://www.eisenwarenmesse.com).

## 5 Construction times

**Start of construction period: Monday, 3rd March 2014, 8 a.m.**

**End of construction period: Saturday, 8th March 2014, 8 p.m.**

An advanced stand construction is possible on enquiry and will be charged.

## 6 Dismantling times

**Start of dismantling period: 6 p.m. on Wednesday, 12th March 2014**

**End of dismantling period: 8 p.m. on Saturday, 15th March 2014**

Dismantling may begin no earlier than 6 p.m. on 12th March 2014.

## 7 Stand confirmation

Once your company has been accepted for participation, you will receive confirmation of your stand as of August 2013.

## 8 Technical guidelines / services

You may download the Technical Guidelines from the trade fair website or from [www.koelnmesse-service-portal.com](http://www.koelnmesse-service-portal.com). You also have the option of requesting the Technical Guidelines in printed form and on CD-ROM. Our entire range of services can be ordered online at the Koelnmesse Service Portal. You will receive your log-in data in a separate letter with your stand confirmation in or after August 2013.

**Please take note of the submission deadlines for the order forms!**

## 9 Maximum stand height / special constructions

**The maximum permissible stand height is 3.0 metres. This is also the maximum allowable height for all company and product signs and all types of advertising.**

In exceptional cases Koelnmesse can approve (against payment) advertising upside the stand construction of 3.0 metres (see Item 4 of the Special Section of the Conditions of Participation).

If your stand deviates from the construction guidelines in any way or you are planning to have special constructions (i.e. roof constructions, discussion booths) or two-story constructions, please submit your plans to Koelnmesse (Exhibition Technology and Realization) **in duplicate for perusal no later than six weeks prior to the beginning of the event**. In addition, lighting equipment may be suspended from the hall ceiling. Please note that for any objects hanging from the hall ceiling, neither the lighting equipment nor its mounts may be connected to the stand construction.

## 10 Scale-drawings of stands

Sketches of stands can be provided on a scale of 1:200 upon request by the exhibiting companies.

## 11 Withdrawal and non-participation

If you withdraw your application to participate before you receive the acceptance/stand area confirmation, you will have to pay a fee of 600.00 EUR. The contractual relationship can no longer be terminated once the stand has been bindingly registered and confirmed\*. The organizer can agree to the request for release from the contract only in exceptional cases. If the stand space not required can be rented to another company, 25% of the participation fee will be charged to defray the costs incurred. If the stand cannot be re-rented, the full participation fee must be paid.

\*see "Conditions of Participation General Section", item II.

## 12 Invoicing

You will receive the invoice for the stand area along with your free exhibitor and work passes **starting in December 2013**. The invoice payment is due immediately upon receipt. Please observe the terms and conditions of payment listed under Item IV of the General Conditions of Participation.

## 13 Exhibitor passes

With the invoice, each exhibitor receives free of charge and valid for the period from the first day on which construction work begins to the final day of dismantling:

- four passes for a stand of 12 m<sup>2</sup>
  - six passes for a stand of up to 20 m<sup>2</sup>
  - one pass for each further unit or part unit of 10 m<sup>2</sup> up to a stand area of 100 m<sup>2</sup>
  - one pass for each further unit or part unit of 20 m<sup>2</sup> above this area
- Additional exhibitor passes can be ordered at Koelnmesse against payment. (Order form Z.01, folder of application)

## 14 Work passes

Together with the invoice, you will receive free-of-charge work passes to allow your company's personnel access to the fairgrounds for purposes of construction and dismantling.

## 15 Media Package

The Media Package is a comprehensive and eye-catching solution for all phases of your trade fair communication. The efficient combination of online, print and mobile marketing maximises your messages' visibility. Each participating company, co-exhibitor and additionally represented company must be listed in all of the directories of the Media Package. A fee of 239.00 EUR is charged for this service.

Once you have registered for the trade fair, you will receive a brochure containing all the order forms for the Media package from our official contract partner Neureuter Fair Media.

### Unofficial lists of exhibitors

Among many exhibitors there have been misunderstandings and questions concerning offerings of entries in seemingly official lists of exhibitors. The suppliers of these lists of exhibitors mail unsolicited forms which give the impression that they are proof copies or invoices from the publisher that has been commissioned to publish the official catalogue for the trade fair. These entry offers are actually forms for ordering entries in lists of companies or exhibitors that are entirely unrelated to the official trade fair catalogue of Koelnmesse GmbH.

As part of the Media Package, the official trade fair catalogue is published by Koelnmesse GmbH in Cooperation with the catalogue publisher commissioned by Koelnmesse GmbH for that particular event. The obligatory entry in the official trade fair catalogue is processed only by means of the form provided by Koelnmesse GmbH. Other types of entries in the official catalogue can be ordered only from Koelnmesse GmbH or the catalogue publisher commissioned by Koelnmesse for the event in question. We want to emphasize that Koelnmesse GmbH has no business relationships with the companies offering these lists of exhibitors – which include Matic Verlagsgesellschaft, Construct Data Verlag AG and the Company Firma Commercial Online Manuals S de RL de CV, the Mexico-based publisher of the Expo Guide – and that these companies are not acting on behalf of Koelnmesse GmbH.

## 16 Koelnmesse representatives abroad

Koelnmesse has representative offices in over 80 countries. They will gladly assist you at any time. A list can be found in the registration documents and on the Internet at [www.koelnmesse.de](http://www.koelnmesse.de)

## 17 "Infoscout" – Visitor Information System

Information about your company, as provided on Forms 1.10 to 1.30, will be made available to interested visitors at the information stands in the halls during the trade fair. In addition, you may use Koelnmesse's "Infoscout" electronic information system to **publish vacancies for trade representatives**.

You can use the attached Form Z.03 to specify this offer in terms of products, countries or regions.

Exhibitors and visitors can use the "Infoscout" system **free of charge**.

## 18 Important contacts

	Tel.: +49 221 821-	Fax: +49 221 821-
Project Manager, Mr. Kampen	-2476	-3006
Sales Manager Exhibitors, Ms. Schremper	-2539	-3006
Sales Manager Exhibitors, Ms. Galante-Kölsch	-3019	-3006
Sales Manager Exhibitors, Ms. Wolber	-3893	-3006
Project Assistant, Ms. Hermanski	-2393	-3006
Press	-2528, -2908	-3544
Protocol	-2502	-3402
Accounts department	-2378	-2506
Exhibitor support – Additional exhibitor passes, catalogue, entrance ticket voucher – Technical services	-2296 -3910, -3575	-3437 -3944
Congresses, special events, conference rooms	-2201	-3430
Security office east	-2550, -2549	-3450
Security office north	-2551, -2552	-3780
Turnkey stands Koelnmesse Service	-2924, -2091	-2188
Marketing services	-2925	-3501
Event Engineering	-3879, -2714, -2085	-3287
Car parking	-3998	-3999
Traffic controlling (truck parking)	-2838, -3588	-3999
Forwarding agents (customs clearance/storage/transport) – Schenker	+49 221 981310	+49 221 981318890
– Kühne & Nagel	+49 221 2849240	+49 221 2849243
– DHL, Trade Fairs & Events	+49 221 9815380	+49 221 981535
Insurance	+49 221 77155824	+49 221 77159316359
Security	-2456, 2818	-3435
Arranging personnel – Hostesses / service staff – Construction / dismantling stuff	+49 221 28492-05/-06 -2882	+49 221 8800066 +49 221 45559636
Restaurants/stand catering	+49 221 2849444	+49 221 2849445
Hotel accommodation	-3857	-3739

## Registration for main exhibitor

Must be returned. List of products  
(Form 1.30) must be filled in for registration  
to be valid.

**1.10**

### 1 Main exhibitor

Sort alphabetically under the letter:

#### 1.1 Address:

Company / name: (incl. legal form, e.g., AG, GmbH, KG, OHG)

\_\_\_\_\_

\_\_\_\_\_

Address:

\_\_\_\_\_

Town, postcode:

P.O. Box, postcode:

\_\_\_\_\_

Country, state:

Tel.:

\_\_\_\_\_

Fax:

\_\_\_\_\_

E-mail:

\_\_\_\_\_

Internet:

Proprietor / Managing Director: (please give first and last name)

\_\_\_\_\_

Contact person for the event is:

Mr/Ms:

\_\_\_\_\_

Tel.:

\_\_\_\_\_

Fax:

\_\_\_\_\_

E-mail:

Position at the company:

Language of correspondence:  German  English

#### 1.2 We are a/an:

Manufacturer

Sales organization

Importer

Service provider

Trade representatives

Association / institution

#### 1.3 We are registered with the: Commercial register

At the Magistrate Court in:

\_\_\_\_\_

Commercial Register no.:

\_\_\_\_\_

#### 1.4 Turnover tax ID number (VAT):

(Required information for companies from EU countries)

\_\_\_\_\_

#### 1.5 We are a subsidiary / branch of the following company / group:

Company / name:

\_\_\_\_\_

Address:

\_\_\_\_\_

Town, postcode:

Country / state:

\_\_\_\_\_

#### 1.6 We belong to the following associations:

\_\_\_\_\_

### 2 Desired stand (allocation as far as possible)

#### 2.1 We hereby order the following stand area in accordance with the Conditions of Participation at a price (excluding VAT) of:

Application until 31st May 2013\*: 165.50 EUR for each m<sup>2</sup>

Application until

31st October 2013\*: 175.50 EUR for each m<sup>2</sup>

Application from

1st November 2013\*: 185.50 EUR for each m<sup>2</sup>

\*date of receipt by Koelnmesse

plus 9.00 EUR /m<sup>2</sup> proportional energy costs\*

plus 0.60 EUR /m<sup>2</sup> AUMA fee\*

plus 389.00 EUR Visitor Promotion Package\*

plus down payment for services\*

Minimum stand space 12 m<sup>2</sup>

Area in m<sup>2</sup>

Frontal width in metres min max

Depth in metres min max

- Type of stand:  Terrace stand (one side open)  
 Corner stand (two sides open)  
 Two-corner stand (three sides open)  
 Island stand (four sides open)

#### 2.2 Stand construction as follows:

- The stand construction will be ordered by Koelnmesse GmbH  
(Separate form required!).

#### 2.3 We require supply points for:

- Electricity  Water  Compressed air

Please order these services separately using Forms T.01 and T.02 from the Online-Service Package/[www.koelnmesse-service-portal.com](http://www.koelnmesse-service-portal.com)

### 3 Exhibits

The List of products must be filled in for your registration to be valid (Form 1.30).

Please check and tick your products/services on the enclosed List of products. Please note that only those products/services registered with the List of products may be exhibited at the fair.

All prices given are net prices. The statutory VAT will be charged separately where applicable.

\* (see Item 3, Conditions of Participation, Special Section)

**Please note:** The event organizer will use and proceed the information provided in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.

By signing and returning the registration form, we acknowledge that the General and the Special Sections of Koelnmesse GmbH's Conditions of Participation as well as the stipulations of the Online-Service Package/[www.koelnmesse-service-portal.com](http://www.koelnmesse-service-portal.com) (in particular the technical regulations and the conditions of Koelnmesse GmbH and the supplements contained in the order forms) are binding for our company.



0	0	3	0
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Customer number:

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Name of main exhibitor:

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**Enclosure to the registration for main exhibitor**

Invoice address /  
 Address for correspondence

**1.11**

**1 Invoice address**

If the **invoice** should be sent to an address **other** than the one given in Form 1.10, please enter it below:

Company/Name:

---



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Address:

Town, postcode:

P.O. Box, postcode:

Country / state:

Tel.:

Fax:

E-mail:

Language of correspondence:

German  English

**Please note:**

The registered company will be obliged to settle the invoice if the recipient of the invoice fails to effect payment.

**2 Address for correspondence**

If **correspondence** should be sent to an address other than the one given in Form 1.10, please enter it below:

Company/Name:

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Contact person:

Position in the company:

Address:

Town, postcode:

P.O. Box, postcode:

Country / state:

Tel.:

Fax:

E-mail:

Language of correspondence:

German  English

**Please note:**

The event organizer will use and proceed the information provided in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.

## Registration for co-exhibitors\*

**1.20**

List of products (form 1.30) must be filled in for registration to be valid

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following co-exhibitors at our stand:

If you need to register more than two additional companies, please photocopy the blank form first.

Company Name (give particulars of legal status such as "Limited, Corporation" etc.):

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Contact person:

E-mail Contact person:

Street:

Postal Code / City:

Postal Code / P.O.Box:

Country:

Phone:

Fax:

E-mail\*\*:

Internet\*\*:

Turnover tax ID number (VAT):  
(Required information for companies from EU countries)

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Company Name (give particulars of legal status such as "Limited, Corporation" etc.):

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Contact person:

E-mail Contact person:

Street:

Postal Code / City:

Postal Code / P.O.Box:

Country:

Phone:

Fax:

E-mail\*\*:

Internet\*\*:

Turnover tax ID number (VAT):  
(Required information for companies from EU countries)

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Please ensure that the entries in this form are identical with the ones made for the Media Package.

Please provide a separate list of products (form 1.30) for each co-exhibitor that you register.

Register first letter of company name:

The company is:  Manufacturer  Sales organization  
 Importer  Service provider  
 Trade representative  Association / Institution

The company is represented with:  its own products  
 its own staff

The participation fee per co-exhibitor is to 300.00 EUR (plus VAT) and will be charged to the main exhibitors' account. This fee does not include the entry in the Media Package.

\*\*required for Media Package. Please complete this section in full, otherwise we will be unable to set up a link to your company's website/e-mail address.

Register first letter of company name:

The company is:  Manufacturer  Sales organization  
 Importer  Service provider  
 Trade representative  Association / Institution

The company is represented with:  its own products  
 its own staff

The participation fee per co-exhibitor is to 300.00 EUR (plus VAT) and will be charged to the main exhibitors' account. This fee does not include the entry in the Media Package.

\*\*required for Media Package. Please complete this section in full, otherwise we will be unable to set up a link to your company's website/e-mail address.

### \*Explanation "Co-exhibitors":

Co-exhibitors are companies with their own products and their own personnel that use the stand area of a main exhibitor. Companies within groups and subsidiaries count as co-exhibitors.

### Please note:

The event organizer will use and proceed the information provided in this form within the framework of the fulfilment of contractual duties via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.

Please send to:  
 Koelnmesse GmbH  
 Postfach 21 07 60  
 50532 Köln  
 Germany  
 Fax +49 221 821-3006



0 0 3 0

Customer no.:

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## List of Products\*

\*Must be returned by  
 – Main exhibitor  
 – Co-exhibitor  
 Please fill in and return with your registration 1.10  
 (front page and filled in page/s)

**1.30**

**Name of main exhibitor**  
 (Please also fill in if co-exhibitor is indicated)

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**Name(s) of co-exhibitor(s)**  
 (Please fill in a separate list of products for each co-exhibitor)

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### TOOLS

**Manual hand-held tools**  
*Outils à main*  
*Utensili manuali*

**Power tools (hand-held, stationary) and accessories**  
*Outils électroportatif (manuel, stationnaires) et accessoires*  
*Utensili elettrici (manuali, stazionari) e accessori*

### INDUSTRIAL SUPPLY

**Workshop and factory equipment**  
*Outilsage d'atelier et d'usine*  
*Equipaggiamento per officine ed aziende*

**Protective equipment**  
*Protection du travail*  
*Protezione antinfortunistica*

### FASTENERS & FIXINGS, FITTINGS

**Fixing and fastening technologies**  
*Systèmes de fixation et d'assemblage*  
*Tecnica di fissaggio e di collegamento*

**Furniture and small fittings, decorative metalwares**  
*Petite ferrures et garnitures pour meubles, éléments de décoration en métal*  
*Ferramenta per mobili e minuteria metallica decorativa*

**Window fittings**  
*Ferrures pour fenêtres*  
*Ferramenta per finestra e porte*

**Door locks, door fittings, keys**  
*Serrures et ferrures pour portes, clefs*  
*Serrature per porte, bandelle per porte, chiavi*

**Safeguarding systems**  
*Systèmes de sécurité*  
*Impianti di sicurezza*

### HOME IMPROVEMENT

**Chemical products**  
*Chimie du bâtiment*  
*Materiali e prodotti chimici per l'edilizia*

**Interiors and Furnishings**  
*Aménagement et équipement intérieurs*  
*Ristrutturazione e allestimento d'interni*

**Sanitaryware and fittings**  
*Installations et équipements sanitaires*  
*Arredi ed attrezzature per bagni e toilettes*

**Building materials, elements and accessories, outside structures**  
*Matériaux de construction, éléments de construction, accessoires de construction et installations extérieures*  
*Materiali, elementi e accessori di costruzione e impianti esterni*

**Automotive supplies and accessories, two-wheeler accessories**  
*Accessoires pour automobiles et 2-roues*  
*Accessori per l'auto e le due ruote*

### INDUSTRY SERVICES

**Our target/sales markets are:**

Africa	The Americas	Asia	Europe	Oceania
<input type="checkbox"/> North Africa	<input type="checkbox"/> North America	<input type="checkbox"/> Southeast Asia	<input type="checkbox"/> Northern Europe	<input type="checkbox"/> Australia/ New Zealand
<input type="checkbox"/> West Africa	<input type="checkbox"/> Central America	<input type="checkbox"/> North Asia	<input type="checkbox"/> Western Europe	
<input type="checkbox"/> Central, East and South Africa	<input type="checkbox"/> South America	<input type="checkbox"/> India	<input type="checkbox"/> Southern Europe	
		<input type="checkbox"/> Middle East	<input type="checkbox"/> Eastern Europe	

Name of exhibitor:

0 0 3 0

Customer no.:

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Tools	
10000	<b>Manual hand-held tools</b> <i>Outils à main</i> <i>Utensili manuali</i>
10060	<b>Axes</b> <i>Cognées</i> <i>Ascie</i>
10530	<b>Barrel gauges, pin gauges, thread-wire gauges</b> <i>Tampons à limites, tiges de mesure, fils pilote</i> <i>Calibri a tampone, perni e fili metallici per misurazioni</i>
10080	<b>Battery testers and chargers</b> <i>Testeurs et chargeurs de batterie</i> <i>Provabatteria e caricabatteria</i>
10140	<b>Beast drills and ratchet drills</b> <i>Clefs à cliquets, perçoirs à rochet</i> <i>Girabecchetti e raganelle</i>
10110	<b>Bending tools</b> <i>Plieuses, outils de pliage</i> <i>Utensili per curvare</i>
10040	<b>Body and fender tools</b> <i>Outils à débosser</i> <i>Utensili per spianare</i>
10150	<b>Bolt cutter</b> <i>Machine à tarauder des boulons</i> <i>Filetatrici per bulloni</i>
10170	<b>Branding irons, driving punches</b> <i>Timbres à marquer à chaud et par frappe</i> <i>Stampi per la marcatura a fuoco ed a punzone</i>
10510	<b>Bricklayers' tools</b> <i>Outillage de maçon</i> <i>Utensili per muratori</i>
10400	<b>Calibrators</b> <i>Calibreuses</i> <i>Calibratori</i>
10550	<b>Callipers</b> <i>Pieds à coulisses</i> <i>Calibri a corsoio</i>
10440	<b>Cam shears</b> <i>Cisailles à courbes</i> <i>Cesoie per intagli curvi</i>
10050	<b>Car tools, special</b> <i>Outils spéciaux pour automobiles</i> <i>Utensileria speciale per automobili</i>
10420	<b>Carpenters' pincers</b> <i>Pinces coupantes devant</i> <i>Tenaglie</i>
10100	<b>Chisels, carving instruments</b> <i>Ciseaux et outils pour sculpter sur bois</i> <i>Scalpelli, utensili per intaglio</i>
10520	<b>Chisels, punches, punch drifts</b> <i>Ciseaux, pointeaux, poinçons</i> <i>Scalpelli, buli, cacciacune</i>
10430	<b>Combination pliers</b> <i>Pinces universelles</i> <i>Pinze combinate</i>
10700	<b>Diagonal cutters</b> <i>Pinces coupantes latérales</i> <i>Tronchesi</i>
10180	<b>Digital measuring and indicator devices</b> <i>Appareils numériques de mesure et d'affichage</i> <i>Strumenti digitali di misura e indicatori</i>
10250	<b>Electricians' tools</b> <i>Outillage d'électricien</i> <i>Utensili per elettricista</i>
10270	<b>Files and rasps</b> <i>Limes, râpes</i> <i>Lime e raspe</i>
10460	<b>Fret saw blades for all materials</b> <i>Lames de scies à chantourner pour tous matériaux</i> <i>Lame per seghe da traforo per tutti materiali</i>
10290	<b>Gardening, agricultural and forestry tools</b> <i>Outils pour jardinage et agriculture</i> <i>Utensili per giardino, agricoltura e foreste</i>

10260	<b>Gauge blocks</b> <i>Cales-étalon</i> <i>Blocchetti di riscontro</i>
10470	<b>Gauges</b> <i>Calibres</i> <i>Calibri</i>
10740	<b>Gluing tools</b> <i>Outils de collage</i> <i>Utensili per incollaggio</i>
10310	<b>Hammers</b> <i>Marteaux</i> <i>Martelli</i>
10360	<b>Hand punches</b> <i>Poinçonneuses manuelles</i> <i>Punzoni manuali</i>
10330	<b>Hand saw blades</b> <i>Lames de scie à main</i> <i>Lame per segatrici manuali</i>
10340	<b>Hand saws</b> <i>Scies manuelles</i> <i>Seghe manuali</i>
10350	<b>Hand shears for various materials</b> <i>Cisailles manuelles pour différents matériaux</i> <i>Cesoie manuali per vari materiali</i>
10370	<b>Hardness testing instruments</b> <i>Appareils d'essai à la dureté (duromètres)</i> <i>Apparecchi per prova di durezza</i>
10090	<b>Hatchets</b> <i>Haches</i> <i>Mannaie</i>
10300	<b>Hoes</b> <i>Pioches</i> <i>Picconi</i>
10390	<b>Insulated tools for electrical work up to 1000 volts</b> <i>Outils à doubles isolation pour travaux sous tension</i> <i>(1000 volt au maximum)</i> <i>Utensili isolati e per lavori sotto tensione sino a 1000 volt</i>
10690	<b>Joiners' and carpenters' tools</b> <i>Outils du menuisier et du charpentier</i> <i>Utensili per falegnami</i>
10540	<b>Knives and blades</b> <i>Couteaux et lames</i> <i>Coltelli e lame</i>
10450	<b>Laser measurement and testing instruments</b> <i>Appareils de mesure et de contrôler à laser</i> <i>Strumenti di misurazione e controllo a laser</i>
10320	<b>Manual deburring tools</b> <i>Ébarbeurs à main</i> <i>Sbavatori manuali</i>
10030	<b>Marking tools</b> <i>Outils à traçage</i> <i>Atrezzi per tracce</i>
10560	<b>Measuring screws</b> <i>Palmer</i> <i>Calibri palmer</i>
10230	<b>Mechanical screw drivers</b> <i>Tournevis</i> <i>Avvitatrici</i>
10570	<b>Micrometers</b> <i>Micromètres</i> <i>Micrometri</i>
10580	<b>Nibblers</b> <i>Grignoteuses-poinçonneuses</i> <i>Roditrici</i>
10280	<b>Non-sparking tools</b> <i>Outils ne faisant pas d'étincelles</i> <i>Utensili senza scintillamento</i>
10590	<b>Paint brushes, ceiling brushes, painting rollers</b> <i>Pinceaux, brosses de plafond</i> <i>Pennelli, spazzole, rulli</i>
10490	<b>Painters' and decorators' tools</b> <i>Outillage de peintre</i> <i>Utensili per pittori e tappezzeri</i>
10600	<b>Pincers</b> <i>Pincettes</i> <i>Pinzette</i>



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10160	<b>Pinch-bars</b> <i>Pieds de biche</i> <i>Palanchini</i>	10780	<b>Tool bags, tool boxes</b> <i>Sacs à outils, coffres à outils</i> <i>Borse e cassette per utensili</i>
10620	<b>Pipe cutters</b> <i>Coupe-tubes</i> <i>Tagliatubi</i>	10790	<b>Tool kits for domestic use and do-it-yourself</b> <i>Assortiments d'outils pour la maison et le bricolage</i> <i>Serie di utensili per uso domestico e per il „fai da te“</i>
10630	<b>Pipe wrenches</b> <i>Pinces à tubes</i> <i>Tenaglie per tubi</i>	10770	<b>Tool shafts and handles</b> <i>Manches et poignées d'outils</i> <i>Manici per utensili</i>
10380	<b>Planes and cutting knives</b> <i>Raboteuses à main, fers de rabot</i> <i>Pialle, lame per pialla</i>	10120	<b>Tools for metalsheets processing</b> <i>Outillage à travailler la tôle</i> <i>Utensili per la lavorazione delle lamiera</i>
10810	<b>Pliers</b> <i>Pinces</i> <i>Pinze</i>	10240	<b>Tools to insert</b> <i>Outils à introduire</i> <i>Utensili tascabili</i>
10750	<b>Pliers for water pumps</b> <i>Princes multiprises</i> <i>Tenaglie per idropompe</i>	10220	<b>Torque keys</b> <i>Clefs dynamo-métriques</i> <i>Chiavi con leva a momento torcente</i>
10410	<b>Plumbers' and fitters' tools</b> <i>Outillage de plombier, outillage d'installateur</i> <i>Utensili per stagnini e installatori</i>	10210	<b>Torque measurement systems</b> <i>Systèmes mesureurs de couple</i> <i>Mezzi e strumenti torsionometrici</i>
10480	<b>Punch</b> <i>Poinçon</i> <i>Punzone</i>	10190	<b>Wire brushes, hand brushes</b> <i>Brosses métalliques, brosses à main</i> <i>Spazzole metalliche, spazzole a mano</i>
10640	<b>Roundness gauges</b> <i>Dispositifs de contrôle de mal-rond</i> <i>Apparecchi per misurare l'errore di oscillazione radiale</i>	10200	<b>Wire shears</b> <i>Cisailles à fil</i> <i>Pinze tagliafil</i>
10500	<b>Rules</b> <i>Échelles graduées</i> <i>Righe</i>	10010	<b>Wire strippers, wire stripping tools</b> <i>Pinces et outils à dénuder</i> <i>Pinze e utensili isolanti</i>
10655	<b>Scissors</b> <i>Ciseaux, cisailles</i> <i>Forbici</i>	11000	<b>Power tools (hand-held, stationary) and accessories</b> <b>Outils électroportatifs (manuels, stationnaires)</b> <b>et accessoires</b> <b>Utensili elettrici (manuali, stazionari) e accessori</b>
10680	<b>Screw clamps, clamping tools</b> <i>Serre-joints, dispositifs de fixation</i> <i>Morsetti, utensili affini per fissaggio</i>	11550	<b>Abrasive and polishing pastes</b> <i>Pâtes à meuler et à polir</i> <i>Paste abrasive e per lucidare</i>
10660	<b>Screw drivers, -bits</b> <i>Tournevis et tournevis spiraux</i> <i>Cacciaviti</i>	11560	<b>Abrasive belts</b> <i>Bandes abrasives</i> <i>Nastri abrasivi</i>
10610	<b>Sectional metal shears</b> <i>Cisailles à profiles</i> <i>Cesoie per profilati</i>	11020	<b>Band saws</b> <i>Scies à ruban</i> <i>Seghe a nastro</i>
10020	<b>Seperating equipment and tools</b> <i>Dispositifs et outils d'arrache</i> <i>Dispositivi ed utensili per tiraggio</i>	11030	<b>Belt grinding machines</b> <i>Machines à ruban abrasif</i> <i>Smerigliatrici a nastro</i>
10800	<b>Setsquares</b> <i>Équerres</i> <i>Squadre</i>	11735	<b>Bench drills</b> <i>Perceuses d'établi</i> <i>Trapani da banco</i>
10130	<b>Sheet metal shears</b> <i>Cisailles</i> <i>Cesoie per lamiera</i>	11040	<b>Bending machines</b> <i>Machines à plier et courber</i> <i>Macchine per curvare</i>
10650	<b>Shovels</b> <i>Pelles</i> <i>Pale</i>	11150	<b>Bolt-setting equipment</b> <i>Pistolets plante-goujons</i> <i>Pistole fissachiodi</i>
10730	<b>Socket wrenches and insets (including control tools)</b> <i>Clefs à douille et garnitures (ci-inclus de manœuvre)</i> <i>Chiavi fisse a tubo e supporti</i> <i>(comprese utensili per esercizio)</i>	11010	<b>Boring tools</b> <i>Outils d'alésage</i> <i>Utensili per alesare</i>
10710	<b>Spades</b> <i>Bêches</i> <i>Vanghe</i>	11810	<b>Centre drills</b> <i>Forets à centrer</i> <i>Punte per centrare</i>
10670	<b>Spanners, including insert tools, box spanners</b> <i>Clefs à écrous et accessoires, clefs tubulaires</i> <i>Chiavi per bulloni e supporti</i>	11350	<b>Chain saws, motor and electric</b> <i>Scies à chaînette, à moteur et électriques</i> <i>Seghe a catena, a motore, elettriche</i>
10720	<b>Special tools for certain trades (e.g. roofers, glaziers, till layers, plasterer etc.)</b> <i>Outils spéciaux pour certains professionnels</i> <i>(par ex. couvreur, vitrier, poseur de sols, plâtrier etc.)</i> <i>Assortimenti di utensili speciali per determinati mestieri</i> <i>(copritetti, vetrai, piastrellisti, stuccatori ecc.)</i>	11430	<b>Circular saw blades</b> <i>Lames de scies circulaires métalliques</i> <i>Lame per seghe circolari per metalli</i>
10760	<b>Spirit levels</b> <i>Niveaux à eau</i> <i>Livelle</i>	11370	<b>Circular saws</b> <i>Scies circulaires</i> <i>Seghe circolari</i>
10070	<b>Tape measures</b> <i>Mètres à ruban</i> <i>Metri a nastro</i>	11640	<b>Collet chucks</b> <i>Mandrins (de pinces)</i> <i>Portautensili a pinze</i>

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11630	<b>Collets</b> <i>Pinces de serrage</i> <i>Pinze portautensili</i>
11360	<b>Combination equipment for drilling, cutting, sawing, planning, grinding, turning etc.</b> <i>Appareils combinés pour percer, fraiser, scier, raboter, rectifier, tourner etc.</i> <i>Apparecchi a combinazione per trapanare, fresare, segare, piallare, affilare, torniere ecc.</i>
11620	<b>Countersinks</b> <i>Forets aléseurs</i> <i>Allargatori</i>
11820	<b>Cutting tools</b> <i>Outils d'enlèvement de copeaux</i> <i>Utensili da taglio</i>
11740	<b>Cutting, grinding and roughening wheels</b> <i>Meules de tronçonnage, d'affûtage et de dégauchissage</i> <i>Dischi separatori, dischi abrasivi, dischi sgrassatori</i>
11230	<b>Deburring machines</b> <i>Ébavureuses</i> <i>Sbavatrici</i>
11240	<b>Deburring tools</b> <i>Outils d'ébavurage</i> <i>Sbavatori</i>
11180	<b>Diamond cutting tools</b> <i>Outils à découpage au diamant</i> <i>Taglierine diamantate</i>
11170	<b>Diamond grinding wheels</b> <i>Meules diamantées</i> <i>Mole diamantate</i>
11100	<b>Drill chucks</b> <i>Mandrins</i> <i>Mandrini</i>
11120	<b>Drilling machines</b> <i>Machines à aléser</i> <i>Trapani</i>
11220	<b>Electric nibblers</b> <i>Grignoteuses électriques</i> <i>Roditrici elettriche</i>
11200	<b>Electric planers</b> <i>Rabots électriques</i> <i>Pialle elettriche</i>
11130	<b>Electric power screwdrivers</b> <i>Vilbrequins</i> <i>Viti per trapano</i>
11530	<b>End millers</b> <i>Fraises à queue</i> <i>Frese a candela</i>
11320	<b>Engraving machines</b> <i>Machines à graver</i> <i>Macchine per incisioni</i>
11330	<b>Engraving tools</b> <i>Poinçons à graver</i> <i>Bulini per incisioni</i>
11050	<b>Flexible shafts</b> <i>Flexibles</i> <i>Alberi flessibili</i>
11570	<b>Grinding machines</b> <i>Rectifieuses</i> <i>Rettificatrici</i>
11730	<b>Gun drills</b> <i>Forets à percer les trous profonds</i> <i>Punte per fori profondi</i>
11160	<b>Hacksaw machines</b> <i>Machines à scier à mouvement alternatif</i> <i>Segatrici a moto alternato</i>
11110	<b>Hammer drills and electric hammers</b> <i>Marteaux piqueurs et marteaux électriques</i> <i>Martelli a trapano, martelli elettrici</i>
11830	<b>Hole saws</b> <i>Scies cylindriques</i> <i>Seghe cilindriche</i>
11720	<b>Industrial brushes, machine brushes</b> <i>Brosses technique, brosses mécaniques</i> <i>Spazzole tecnica, spazzole per macchine</i>

11770	<b>Inserts</b> <i>Plaquettes (à jeter)</i> <i>Placchetta a perdere ribaltabili</i>
11690	<b>Jig saws</b> <i>Scies à guichet</i> <i>Gattucci</i>
11390	<b>Laser cutting machines</b> <i>Machines à découpage laser</i> <i>Macchine per taglio laser</i>
11380	<b>Laser marking machines</b> <i>Machines à inscription laser</i> <i>Marcatrici laser</i>
11400	<b>Machine knives</b> <i>Couteaux mécaniques</i> <i>Coltelli meccanici</i>
11060	<b>Machines for metalsheets processing</b> <i>Machines à travailler la tôle</i> <i>Macchine per la lavorazione delle lamiere</i>
11410	<b>Machines saw blades</b> <i>Lames pour machines à scier</i> <i>Lame per motoseghe</i>
11420	<b>Metal band saw blades</b> <i>Lames de scies à bandes métalliques</i> <i>Lame per seghe a nastro per metalli</i>
11275	<b>Milling cutters</b> <i>Fraises rotatives</i> <i>Frese rotative</i>
11260	<b>Milling cutters, cutting wheels</b> <i>Fraises, molettes de coupe</i> <i>Frese, lame a disco</i>
11270	<b>Milling heads</b> <i>Têtes de fraisage</i> <i>Teste per fresare</i>
11280	<b>Milling machines</b> <i>Machines à fraiser</i> <i>Fresatrici</i>
11290	<b>Mitre saws</b> <i>Scies à onglet</i> <i>Seghe per tagli obliqui</i>
11580	<b>Other grinding materials</b> <i>Abrasifs, autres</i> <i>Abrasivi, altro</i>
11700	<b>Pad saw blades</b> <i>Lames de scies à guichet</i> <i>Lame per gattucci</i>
11250	<b>Paint spraying pistols</b> <i>Pistolets à peinture</i> <i>Apparecchi per la verniciatura a spruzzo</i>
11505	<b>Pipe processing machines</b> <i>Machines d'usinage de tubes</i> <i>Macchine per la lavorazione di tubi</i>
11340	<b>Planing machines</b> <i>Machines à raboter</i> <i>Pialatrici</i>
11490	<b>Polishing discs and belts</b> <i>Disques polisseurs et bandes de polissage</i> <i>Dischi lucidatori e nastri abrasivi</i>
11480	<b>Polishing machines</b> <i>Machines à polir</i> <i>Lucidatrici</i>
11680	<b>Punching dies</b> <i>Outils à perforer</i> <i>Utensili per punzonatura</i>
11500	<b>Reamers</b> <i>Alésoirs</i> <i>Alesatori</i>
11510	<b>Reciprocating saw blades</b> <i>Lames de scies sabres</i> <i>Lame per seghe universali</i>
11800	<b>Right-angle grinders</b> <i>Meuleuse angulaire</i> <i>Affiliatrice angolare</i>
11750	<b>Ripping and oscillating saws</b> <i>Scies à débiter, scies oscillatoires</i> <i>Seghe a disco, seghe oscillanti</i>

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11590	<b>Sanding paper</b> <i>Papier-émeri</i> <i>Carta abrasiva</i>
11520	<b>Sawing and cutting-off machines</b> <i>Machines à scier et à tronçonner</i> <i>Segatrici e troncatrici</i>
11300	<b>Screw taps</b> <i>Forets taraudeurs</i> <i>Maschi filettatori</i>
11540	<b>Side and face cutters</b> <i>Fraises à disque</i> <i>Frese a disco</i>
11470	<b>Slab and tile saws</b> <i>Scies de carreleur (découpage des dalles)</i> <i>Seghe per lamiera</i>
11440	<b>Slot millers</b> <i>Fraises à rainurer</i> <i>Fresatrici per scanalature</i>
11210	<b>Small electric tools</b> <i>Petit outillage électrique</i> <i>Piccoli utensili elettrici</i>
11660	<b>Spade drills</b> <i>Forets à pointe</i> <i>Punte a lancia</i>
11670	<b>Spray units</b> <i>Pistolets pulvérisateurs</i> <i>Apparecchi per pressofusione</i>
11710	<b>Step drills</b> <i>Forets à gradins</i> <i>Punte a gradino</i>
11195	<b>Sticking knives</b> <i>Lames à saigner et à tronçonner</i> <i>Utensili per troncare</i>
11450	<b>Surface milling cutter</b> <i>Défonceuses à bois</i> <i>Frese di precisione</i>
11460	<b>Surface milling tools</b> <i>Planeuses-rectifieuses</i> <i>Frese spianatrici</i>
11310	<b>Thread milling cutters</b> <i>Fraises de filetage</i> <i>Frese per filettatura</i>
11600	<b>Threading dies</b> <i>Filières à fileter</i> <i>Filiere</i>
11790	<b>Tool and cutter sharpeners</b> <i>Machines à affûter les outils</i> <i>Affilatrici per utensili</i>
11786	<b>Tool holders</b> <i>Porte-outils</i> <i>Portautensili</i>
11775	<b>Tool-receiving sockets</b> <i>Supports d'outil</i> <i>Adattatori e attacchi per utensili</i>
11790	<b>Tool and cutter sharpeners</b> <i>Machines à affûter les outils</i> <i>Affilatrici per utensili</i>
11780	<b>Tools and attachments for hot and cold forming</b> <i>Outils et pièces de rechange pour transformation à chaud et à froid</i> <i>Utensili e supporti per trattamento a caldo e freddo</i>
11784	<b>Tools for embossing, stamping, marking</b> <i>Outils d'estampage, d'estampillage, de marquage</i> <i>Utensili per goffratura, punzonatura e marcatura</i>
11610	<b>Tools to superfinish</b> <i>Appareils de super finition</i> <i>Rettificatrice per superfinitura</i>
11190	<b>Turning machines</b> <i>Tours</i> <i>Torni</i>
11650	<b>Twist drills</b> <i>Mèches hélicoïdales</i> <i>Punte elicoidali</i>
11080	<b>Twist drills for metal</b> <i>Forets à métaux</i> <i>Trapani per metallo</i>

11090	<b>Twist drills for stone and concrete</b> <i>Forets à pierre et beton</i> <i>Trapani per pietra e beton</i>
11070	<b>Twist drills for wood, plastics and similar materials</b> <i>Forets pour le travail de bois, des matières synthétiques et des matières similaires</i> <i>Trapani per legno, plastica e materiali affini</i>
11140	<b>Uprights</b> <i>Montants</i> <i>Montanti di sostegno per trapani</i>
11760	<b>Winding cables for electric power tools</b> <i>Câbles en spirale pour outillages électriques</i> <i>Cavi a spirale per elettrotensili</i>

## Industrial Supply

12000	<b>Workshop and factory equipment, industrial supplies, protective equipment</b> <i>Outillage d'atelier et d'usine, besoins industriels, protection du travail</i> <i>Equipaggiamento per officine ed aziende, articoli di fabbisogno per l'industria, protezione antinfortunistica</i>
12250	<b>Anti-corrosion products, lubricating-stuff</b> <i>Matériel de protection contre la corrosion, matière lubrifiante</i> <i>Anticorrosivi, lubrificanti</i>
12020	<b>Anvils and anvil inserts</b> <i>Enclumes et porte-enclumes</i> <i>Incudini ed accessori</i>
12290	<b>Arc welding equipment</b> <i>Dispositifs de soudage à l'arc</i> <i>Saldatrici ad arco</i>
12630	<b>Assortment boxes</b> <i>Coffrets d'assortiment</i> <i>Cassette a scompartimenti</i>
12055	<b>Batteries, storage batteries, transformers</b> <i>Piles, accumulateurs, transformateurs</i> <i>Batterie, accumulatori, trasformatori</i>
12230	<b>Cable drums, extension leads</b> <i>Enrouleurs de câble, rallonges</i> <i>Tamburi per cavi, cavi prolunga</i>
12225	<b>Cabling</b> <i>Câbles</i> <i>Cavi</i>
12210	<b>Carpenters bench</b> <i>Établi de menuisier</i> <i>Banco da falegname</i>
12470	<b>Cash registers</b> <i>Caisses enregistreuses</i> <i>Casse di registrazione</i>
12480	<b>Cleaning appliances</b> <i>Appareils de nettoyage</i> <i>Apparecchi per la pulizia</i>
12090	<b>Compressed air equipment, compressed air tools</b> <i>Appareils et outils à air comprimé</i> <i>Apparecchi e utensili pneumatici</i>
12240	<b>Compressors</b> <i>Compresseurs</i> <i>Compressori</i>
12060	<b>Concrete, mortar and multi-purpose mixers</b> <i>Malayeurs de béton, de mortier et à plusieurs fins</i> <i>Betoniere, mescolatrici per malta e per vari usi</i>
12120	<b>Conveyor equipment (small)</b> <i>Petits appareils de manutention et de transport</i> <i>Apparecchi trasportatori (di piccole dimensioni)</i>
12660	<b>Dust extractors</b> <i>Aspirateurs pour la sciure</i> <i>Apparecchi aspirapolvere</i>
12130	<b>Ear protection</b> <i>Protection auditive</i> <i>Cuffia di protezione per l'udito</i>
12095	<b>Electrical supplies</b> <i>Électricité</i> <i>Fabbisogno elettrico</i>

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12100	<b>Ergonomics / prevention</b> <i>Ergonomie / prévention</i> <i>Ergonomia / Prevenzione</i>	12430	<b>Packing and packaging materials</b> <i>Matériel d'emballage et de conditionnement</i> <i>Materiale per pacchi e imballaggio</i>
12010	<b>Fall protection</b> <i>Protection antichute</i> <i>Mezzi di protezione anticaduta</i>	12720	<b>Packing machines</b> <i>Conditionneuses</i> <i>Impacchettatrici</i>
12110	<b>Fire extinguishers</b> <i>Extincteurs</i> <i>Estintori</i>	12710	<b>Packings</b> <i>Emballages</i> <i>Imballaggi</i>
12670	<b>Generators</b> <i>Génératrices</i> <i>Generatori di corrente</i>	12310	<b>Pegboard hooks</b> <i>Crochets pour cloison murale</i> <i>Ganci per pannelli forati</i>
12550	<b>Gluing guns</b> <i>Pistolets à colle thermoplastique</i> <i>Pistole per colla a caldo</i>	12300	<b>Pegboards (wood/fibre)</b> <i>Cloison murale (bois/fibre)</i> <i>Pannelli forati (legno/fibre)</i>
12170	<b>Hand trolleys</b> <i>Charettes à bras</i> <i>Carrelli a mano</i>	12320	<b>Perforated rails and accessories</b> <i>Barres perforées et accessoires</i> <i>Guide forati e accessori</i>
12410	<b>Hardware boxes</b> <i>Casiers de rangements</i> <i>Cassette</i>	12570	<b>Protective clothing</b> <i>Vêtements de protection</i> <i>Indumenti protettivi</i>
12420	<b>Hardware systems</b> <i>Systèmes de rangements</i> <i>Sistemi per classificazione</i>	12040	<b>Protective gloves</b> <i>Gants de protection de travail</i> <i>Guanti protettivi da lavoro</i>
12220	<b>High-pressure cleaners</b> <i>Appareils de purification à haute pression</i> <i>Pulitori a compressione</i>	12580	<b>Protective goggles</b> <i>Lunettes de protection</i> <i>Occhiali di protezione</i>
12160	<b>Holding devices for screw taps and threading dies</b> <i>Dispositifs de fixation pour tarauds et filières</i> <i>Portautensili per maschi per filettare e macchina filettatrice metallici</i>	12590	<b>Protective helmets/hard hats</b> <i>Casques</i> <i>Elmi protettivi</i>
12510	<b>Hose clips</b> <i>Colliers de tuyaux</i> <i>Graffe per tubi</i>	12440	<b>Pumps</b> <i>Pompes</i> <i>Pompe</i>
12520	<b>Hoses, industrial hoses</b> <i>Tuyaux, tuyaux techniques</i> <i>Tubi, tubi tecnici</i>	12050	<b>Respiratory protective equipment</b> <i>Protection des voies respiratoires</i> <i>Protezione individuale delle vie respiratorie</i>
12200	<b>Hot air apparatus</b> <i>Appareils à air chaud</i> <i>Apparecchi d'aria calda</i>	12390	<b>Rivetting appliances</b> <i>Riveteuses</i> <i>Apparecchi per la ribaditura</i>
12740	<b>Jacks</b> <i>Cris</i> <i>Martinetti</i>	12490	<b>Sack trolleys</b> <i>Chariots à sacs</i> <i>Carriole per sacchi</i>
12140	<b>Joint protection</b> <i>Protection des articulations</i> <i>Protettore per le articolazioni</i>	12150	<b>Scaffolding parts</b> <i>Éléments d'échafaudage</i> <i>Elementi per ponteggi</i>
12280	<b>Ladders</b> <i>Échelles</i> <i>Scale</i>	12730	<b>Sealing machines</b> <i>Machines à fermer les récipients</i> <i>Macchine per sigillare</i>
12270	<b>Laser welding equipment</b> <i>Dispositifs de soudage par laser</i> <i>Macchine per saldatura laser</i>	12500	<b>Sharpening appliances for tools and blades</b> <i>Appareils à affûter pour outils et pièces de rechange</i> <i>Apparecchi per affilare utensili e supporti</i>
12080	<b>Lathes</b> <i>Tours</i> <i>Torni</i>	12450	<b>Shelf systems</b> <i>Systèmes de rayonnage</i> <i>Sistemi per scaffali</i>
12190	<b>Lifting tools, other</b> <i>Élévateurs, autre, même hydraulique</i> <i>Sollevatori, altri</i>	12460	<b>Shelf systems in parts</b> <i>Systèmes de rayonnage en pièce</i> <i>Parti per scaffali</i>
12275	<b>Lighting devices</b> <i>Matériels d'éclairage</i> <i>Accessori per impianti d'illuminazione</i>	12260	<b>Shop and store equipment</b> <i>Éléments d'aménagement et d'entretien de magasins</i> <i>Fabbisogno per negozi e magazzini</i>
12540	<b>Lockers</b> <i>Casiers à fermeture</i> <i>Cassette di sicurezza</i>	12180	<b>Skin protection</b> <i>Protection de la peau</i> <i>Protezione per la pelle</i>
12360	<b>Magazines</b> <i>Silos</i> <i>Caricatori</i>	12330	<b>Soldering equipment (blow lamps, electric soldering irons and -guns, unsoldering sets)</b> <i>Appareils à souder (lampes à souder, fers et pistolets électriques à souder, appareils à désouder)</i> <i>Apparecchi per saldare (lampade, saldatoio e pistole elettrici per saldatura, dispositivi per l'eliminazione di saldature)</i>
12370	<b>Marking and identification systems</b> <i>Systèmes de marquage et de signalisation</i> <i>Sistemi di marcatura e contrassegno</i>	12340	<b>Soldering machines</b> <i>Machines à souder</i> <i>Macchine per saldatura</i>
12380	<b>Nailing and stapling machines</b> <i>Appareils à clouer et agraffer</i> <i>Apparecchi di chiodatura e graffatura</i>	12350	<b>Soldering materials</b> <i>Matières à souder</i> <i>Pasta per saldatura</i>
12400	<b>Oiling and lubricating appliances</b> <i>Dispositifs de graissage</i> <i>Apparecchi per oliare e lubrificare</i>		

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12640	<b>Stackable containers</b> <i>Containers de stockage</i> <i>Contenitori per accatastare</i>
12650	<b>Stacking appliances</b> <i>Chariots-élévateurs</i> <i>Apparecchi per accatastare</i>
12700	<b>Stair rollers</b> <i>Appareils roulant sur l'escalier</i> <i>Carrelli per trasporto su scale</i>
12070	<b>Storage boxes and containers</b> <i>Containers de stockage</i> <i>Casse, contenitori per provviste</i>
12770	<b>Tool boxes, cabinets, trolleys, tool storage systems</b> <i>Boîtes, armoires à outils, systèmes de rangement pour outils</i> <i>Casse, armadi e carrelli per utensili, sistemi di custodia e deposito utensili</i>
12775	<b>Tool packaging</b> <i>Emballage pour outils</i> <i>Imballaggio per utensili</i>
12675	<b>Torches, flashlights</b> <i>Lampes de poche</i> <i>Lampade tascabili e portatili</i>
12680	<b>Transport containers</b> <i>Containers de transport</i> <i>Contenitori per trasporto</i>
12690	<b>Transport equipment</b> <i>Appareils de transport</i> <i>Apparecchi per trasporto</i>
12785	<b>Utility room lighting</b> <i>Luminaires d'atelier</i> <i>Lampade per locali funzionali</i>
12560	<b>Vices and stretching devices</b> <i>Étaux et dispositifs de serrage</i> <i>Morse, dispositivi di fissaggio</i>
12620	<b>Welding equipment accessories and gas lighters</b> <i>Accessoires de soudage et allume-gaz</i> <i>Accessori per apparecchi per saldatura e accendigas</i>
12600	<b>Welding equipment, autogenous</b> <i>Soudeuses autogènes</i> <i>Apparecchi per saldatura autogena</i>
12610	<b>Welding equipment, electric</b> <i>Soudeuses électriques</i> <i>Apparecchi per saldatura elettrica</i>
12530	<b>Wheelbarrows</b> <i>Chariots</i> <i>Carriole a spinta</i>
12780	<b>Winches</b> <i>Treuils</i> <i>Argani</i>
12030	<b>Work clothing</b> <i>Vêtements de travail</i> <i>Indumenti da lavoro</i>
12035	<b>Work lamps</b> <i>Lampes de travail</i> <i>Lampade da lavoro</i>
12750	<b>Workbenches</b> <i>Établiss</i> <i>Banchi meccanici</i>
12760	<b>Workshop fittings and equipment</b> <i>Équipements d'atelier</i> <i>Attrezzature per officine</i>

**Fasteners & Fixings, Fittings**

60000	<b>Fixing and fastening technologies</b> <i>Systèmes de fixation et d'assemblage</i> <i>Tecnica di fissaggio e di collegamento</i>
60230	<b>Allan screws</b> <i>Vis à tête creuse</i> <i>Viti ad esagono cavo</i>
60020	<b>Anchors and anchor rails</b> <i>Ancrage et fers d'ancrage</i> <i>Ancoraggi e guide per ancoraggi</i>

60520	<b>Barbed wire</b> <i>Fil de fer barbelé</i> <i>Filo spinato</i>
60030	<b>Beam nails</b> <i>Clous à charpente</i> <i>Chiodi per travi</i>
60440	<b>Bolts</b> <i>Vis de toutes sortes</i> <i>Viti in genere</i>
60300	<b>Brass rawlplugs</b> <i>Chevilles en laiton</i> <i>Tasselli in ottone</i>
60250	<b>Chains of all kinds and accessories</b> <i>Chaînes de toutes sortes et accessoires</i> <i>Catene di ogni genere ed accessori</i>
60280	<b>Clasps, tapered screws</b> <i>Crochets, vis</i> <i>Graffe, viti a cuneo</i>
60170	<b>Drive-in-nails</b> <i>Pointes à collerette</i> <i>Chiodi a battuta</i>
60210	<b>Dry-wall rawlplugs</b> <i>Chevilles pour paroi creuse</i> <i>Tasselli per cavità</i>
60410	<b>Dry-wall screws</b> <i>Vis autoforeuses</i> <i>Viti a innesto rapido per prefabbricati</i>
60040	<b>Fastening technology</b> <i>Techniques de fixation</i> <i>Tecnica di fissaggio</i>
60010	<b>Hanging technology</b> <i>Techniques de suspension</i> <i>Tecnica di sgancio e stacco</i>
60430	<b>Heat-treated screws</b> <i>Vis affinées</i> <i>Viti rifinite</i>
60460	<b>Hexagonal screws</b> <i>Vis à tête hexagonale</i> <i>Viti a testa esagonale</i>
60400	<b>Hinges</b> <i>Charnières</i> <i>Cerniere</i>
60080	<b>Insulation holders</b> <i>Chevilles d'isolation</i> <i>Supporto isolante</i>
60070	<b>Lettering and numerals</b> <i>Caractères en métal et numéros pour maisons</i> <i>Lettere e numeri civici</i>
60290	<b>Magazine nails</b> <i>Clous en bande</i> <i>Chiodi per caricatori</i>
60100	<b>Mesh - woven, sieves and screens</b> <i>Grillages, toiles métalliques et tamis en fils métalliques</i> <i>Reti, setacci e crivelli di filo metallico</i>
60310	<b>Metal expansion rawlplugs</b> <i>Chevilles métalliques à expansion</i> <i>Tasselli metallici a espansione</i>
60330	<b>Nails</b> <i>Clous</i> <i>Chiodi</i>
60320	<b>Nuts and washers</b> <i>Écrous, disques métalliques</i> <i>Madreviti e rondelle</i>
60050	<b>Picture hooks, decorative pins</b> <i>Crochets pour cadres, crochets décoratifs</i> <i>Ganci per quadri, chiodi e supporti decorativi</i>
60345	<b>Pillars, posts, flagstaffs</b> <i>Poteaux et jambages</i> <i>Pali, pilastri, asta delle bandiere</i>
60390	<b>Pipe and hose clips</b> <i>Colliers de serrage pour tuyaux</i> <i>Fascette per tubi metallici e di gomma</i>
60550	<b>Pre-packed and blister-packed small hardware articles</b> <i>Petite quincaillerie sous emballage transparent</i> <i>Minuteria metallica pre-confezionata ed in confezioni visibili</i>

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60570	<b>Prepacked furniture fittings</b> <i>Quincaillerie pour meubles, pré-emballée et sous blister</i> <i>Guarnizioni pre-confezionate ed in confezioni visibili per mobili</i>	60180	<b>Threaded screws</b> <i>Vis filetées</i> <i>Viti filettate</i>
60560	<b>Prepacked window and door furniture</b> <i>Quincaillerie pour fenêtres et portes, pré-emballée et sous blister</i> <i>Guarnizioni pre-confezionate ed in confezioni visibili per porte e finestre</i>	60380	<b>Thumb screws</b> <i>Vis moletée</i> <i>Viti a testa zigrinata</i>
60350	<b>Pressed, moulded, polystyrene as well as glass fibre parts</b> <i>Pièces en matières plastiques moulées par compression et injections expansées et renforcées, avec des fibres de verre</i> <i>Pezzi stampati, pezzi stampati ad iniezione, pezzi espansi e rinforzati con fibra di vetro</i>	60260	<b>Tilt rawlplugs</b> <i>Chevilles basculantes</i> <i>Tasselli ad ancora</i>
60360	<b>Profiles, punched and cast parts</b> <i>Profils, éléments en métal pressé et en fonte</i> <i>Profili, parti pressate ed elementi stampati, parti in ghisa</i>	60480	<b>Turnbuckles</b> <i>Mauchous de serrage</i> <i>Tenditori a vite</i>
60140	<b>Rawlplugs for aerated / porous concrete</b> <i>Chevilles pour béton cellulaire</i> <i>Tasselli per calcestruzzo alveolare e gasbeton</i>	60580	<b>Wall and masonry hooks</b> <i>Crochets muraux</i> <i>Ganci per pareti</i>
60150	<b>Rawlplugs, long-shaft</b> <i>Chevilles longues</i> <i>Tasselli a gambo lungo</i>	60200	<b>Wall hooks</b> <i>Pointes crampon</i> <i>Arpioni</i>
60160	<b>Rawlplugs, universal</b> <i>Chevilles universelles</i> <i>Tasselli universali</i>	60370	<b>Wheels, rollers</b> <i>Roues, roulettes</i> <i>Ruote, rotelle</i>
60340	<b>Rivets of all kinds</b> <i>Rivets de toutes sortes</i> <i>Rivetti di ogni genere</i>	60120	<b>Wire cable of all types and accessories</b> <i>Câbles en fil métallique de toutes sortes et accessoires</i> <i>Funi metalliche di ogni tipo ed accessori</i>
60240	<b>Safety hooks, links</b> <i>Porte-mousquetons, mailles</i> <i>Moschettoni, maniglioni per catene</i>	60090	<b>Wire mesh</b> <i>Fils métalliques</i> <i>Fili metallici</i>
60450	<b>Screws</b> <i>Clous et vis spéciales</i> <i>Chiodi a vite</i>	60130	<b>Wire pins, shaped pins, loops</b> <i>Fils pour pointes, pointes, crochets fermés</i> <i>Punte e ganci di filo metallico</i>
60420	<b>Screws for wood and hardwood</b> <i>Vis pour bois et bois dur</i> <i>Viti per legno e legno duro</i>	60215	<b>Wooden dowels</b> <i>Chevilles en bois</i> <i>Tasselli e cavicchi in leguo</i>
60470	<b>Self-drilling and self-cutting screws</b> <i>Vis autoforeuses et autotaraudeuses</i> <i>Viti autofilettanti et autotrapananti</i>	20000	<b>Furniture and small fittings, decorative metalwares</b> <i>Petits ferrures et garnitures pour meubles, éléments de décoration en métal</i> <i>Ferramenta per mobili e minuteria metallica decorativa</i>
60060	<b>Sheet metal screws</b> <i>Vis à tôle</i> <i>Viti per lamiera</i>	20010	<b>Antique mountings</b> <i>Ferrures antiques</i> <i>Borchie antiche</i>
60270	<b>Small hardware and ironmongery</b> <i>Petite quincaillerie</i> <i>Minuteria metallica</i>	20210	<b>Carrying handles, crate fittings</b> <i>Poignées, poignées de malles et caisses</i> <i>Maniglie, ferramenta per casse</i>
60110	<b>Small wire products</b> <i>Quincaillerie en fils métalliques</i> <i>Minuteria metallica in fil di ferro</i>	20070	<b>Case, bag and saddler's fittings</b> <i>Ferrures pour valises, sacs, scelles</i> <i>Ferramenta per valigie</i>
60490	<b>Special nails</b> <i>Clous spéciaux</i> <i>Chiodi speciali</i>	20240	<b>Closures, closing systems, snaps, magnetic closures</b> <i>Fermetures, serrures spéciales, verrous d'arrêt, fermetures magnétiques</i> <i>Chiusure, impianti di chiusura, scatti, chiusure magnetiche</i>
60510	<b>Special pins and nails</b> <i>Pointes</i> <i>Punte e chiodi speciali</i>	20040	<b>Clothes and hat stand systems, clothes stands, umbrella stands</b> <i>Installations de garde-robes, porte-manteaux et porte-parapluies</i> <i>Impianti per guardaroba, portabiti, portaombrelli</i>
60500	<b>Special screws</b> <i>Vis spéciales</i> <i>Viti speciali</i>	20190	<b>Cupboard connectors, furniture connectors</b> <i>Raccords pour armoires et meubles</i> <i>Congiuntori per armadi e mobili</i>
60220	<b>Springs</b> <i>Ressorts</i> <i>Molle</i>	20260	<b>Cylinder locks</b> <i>Serrures cylindriques</i> <i>Serrature a cilindro</i>
60530	<b>Steel construction screws</b> <i>Vis pour assemblage acier</i> <i>Viti per costruzioni in acciaio</i>	20250	<b>Decorative fittings and other small fittings</b> <i>Ferrures d'ornement et autres petites garnitures</i> <i>Ferramenta ornamentale e piccolo ferramenta di altro genere</i>
60540	<b>Steel nails</b> <i>Clous en acier</i> <i>Chiodi in acciaio</i>	20200	<b>Draw guides and telescoping drawer fittings</b> <i>Glissières de tiroirs et rallonges</i> <i>Guide per cassetti</i>
60590	<b>Straps</b> <i>Sangle d'arrimage</i> <i>Cinghie di ancoraggio</i>	20180	<b>Fitments for sliding furniture doors</b> <i>Ferrures coulissantes pour portes de meubles</i> <i>Guarnizioni per ante scorrevoli</i>
60190	<b>Threaded rods</b> <i>Tiges filetées</i> <i>Aste filettate</i>	20120	<b>Furniture castors</b> <i>Roulettes pour meubles</i> <i>Rotelle per mobili</i>

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20110	<b>Furniture fastenings</b> <i>Verrous pour meubles</i> <i>Paletti per mobili</i>	30090	<b>Window shutter and roller blind fittings</b> <i>Ferrures pour châssis basculants</i> <i>Ferramenta per imposte e per avvolgibili</i>
20085	<b>Furniture fittings</b> <i>Ferrures d'ameublement</i> <i>Ferramenta per mobili</i>	40000	<b>Door locks, door fittings, keys</b> <i>Serrures et ferrures pour portes, clefs</i> <i>Serrature per porte, bandelle per porte, chiavi</i>
20100	<b>Furniture handles and knobs</b> <i>Poignées de meubles</i> <i>Maniglie e bottoni per mobili</i>	40200	<b>Automatic door and door-opening equipment</b> <i>Systèmes d'ouverture automatiques pour portes et portails</i> <i>Dispositivi automatici di apertura per cancelli e porte</i>
20090	<b>Furniture legs and glides</b> <i>Pieds et galets de meubles</i> <i>Piedi e rotelle per mobili</i>	40310	<b>Auxiliary safety locks</b> <i>Serrures de sûreté complémentaires</i> <i>Serrature supplementari di sicurezza</i>
20140	<b>Furniture locks and keys</b> <i>Serrures et clefs pour meubles</i> <i>Serrature e chiavi per mobili</i>	40120	<b>Closing systems</b> <i>Installations de fermeture</i> <i>Impianti di chiusura</i>
20060	<b>Hat and coat pegs, wardrobe pegs</b> <i>Patères pour chapeaux et manteaux, crochets pour porte-manteaux</i> <i>Ganci per cappelli e cappotti, ganci per guardaroba</i>	40320	<b>Cylinder locks</b> <i>Serrures cylindriques</i> <i>Serrature a cilindro</i>
20130	<b>Hinges for furniture</b> <i>Charnières pour meubles</i> <i>Cerniere per mobili</i>	40230	<b>Door and gate bolts, excluding furniture bolts</b> <i>Verrous pour portes et portails, exceptés verrous mobiliers</i> <i>Paletti per porte e cancelli, esclusi quelli per mobili</i>
20020	<b>Letter boxes, letter box systems</b> <i>Boîtes aux lettres, installations de boîtes aux lettres</i> <i>Cassette per lettere, impianti per cassette per lettere</i>	40280	<b>Door closures</b> <i>Fermetures de portes</i> <i>Chiudiporte</i>
20080	<b>Notice board cabinets</b> <i>Boîtes à suggestions</i> <i>Cassette per comunicazioni</i>	40255	<b>Door fittings</b> <i>Ferrures pour portes</i> <i>Ferramenta per porte</i>
20160	<b>Roller draw guides</b> <i>Glissières à galets</i> <i>Guide per dispositivi di scorrimento a rotelle</i>	40020	<b>Door handle sets</b> <i>Poussoirs</i> <i>Maniglie per porte</i>
20065	<b>Small fittings</b> <i>Petites ferrures</i> <i>Piccola ferramenta</i>	40250	<b>Door hinges</b> <i>Charnières pour portes</i> <i>Bandelle per porte, cerniere per porte</i>
20150	<b>Special furniture fittings</b> <i>Ferrures spéciales pour meubles</i> <i>Ferramenta speciale per mobili</i>	40270	<b>Door holders, door checks and other special fittings</b> <i>Arrêts de portes, tampons et autres garnitures spéciales</i> <i>Fermaporte, bloccaporte e ferramenta speciali di questo genere</i>
20220	<b>Transportation and other castors</b> <i>Roulettes pour transport et autres</i> <i>Rotelle per trasporto e di altro genere</i>	40290	<b>Door push-handles, knobs</b> <i>Poignées, métal pour plinthes</i> <i>Respingiporte</i>
20030	<b>Wire wicker-work systems for furniture</b> <i>Systèmes de corbeilles métalliques pour meubles</i> <i>Sistemi con cestini metallizzati per mobili</i>	40260	<b>Door sealing materials</b> <i>Joints étanches pour portes</i> <i>Guarnizioni per porte</i>
30000	<b>Window fittings</b> <i>Ferrures pour fenêtres</i> <i>Ferramenta per finestre e porte</i>	40240	<b>Door, decorative and security gratings, sashes</b> <i>Grilles de portes, grilles d'ornement et de sécurité, châssis</i> <i>Grate per porte, ornamentali e di sicurezza, pannelli alveolari per porte</i>
30120	<b>Hopper sash hinges</b> <i>Soufflets</i> <i>Bielle per finestra</i>	40030	<b>Electric door openers</b> <i>Ouvre-portes électriques</i> <i>Apriporte elettrici</i>
30010	<b>Mounting technics for windows and doors</b> <i>Techniques pour le montage des fenêtres et des portes</i> <i>Tecnica per fissaggio di finestra e porte</i>	40040	<b>Folding-sliding door fittings</b> <i>Ferrures pour portes coulissantes et pliantes</i> <i>Ferramenta per porte pieghevoli e scorrevoli</i>
30140	<b>Other window-related fittings</b> <i>Autres ferrures pour la construction de fenêtres</i> <i>Altra ferramenta per costruzione finestra</i>	40210	<b>Gate fittings</b> <i>Ferrures de garniture pour portails</i> <i>Ferramenta per cancelli</i>
30130	<b>Patio door fittings</b> <i>Ferrures pour portes-fenêtres</i> <i>Ferramenta per portefinestra</i>	40150	<b>Key cutting machines</b> <i>Machines à fraiser les clefs</i> <i>Frese per chiavi</i>
30055	<b>Window fittings</b> <i>Ferrures pour fenêtres</i> <i>Ferramenta per finestra</i>	40140	<b>Keys</b> <i>Clefs</i> <i>Chiavi</i>
30080	<b>Window handles</b> <i>Poignées de fenêtres</i> <i>Maniglie per finestra</i>	40060	<b>Lifting door fittings</b> <i>Ferrures pour portes à relever</i> <i>Ferramenta per porte a elevazione</i>
30050	<b>Window hinges</b> <i>Charnières de vitres</i> <i>Bandelle per finestra, cerniere</i>	40130	<b>Locks, safety locks of all kinds</b> <i>Serrures, serrures de sûreté diverses</i> <i>Serrature, serrature di sicurezza di ogni tipo</i>
30110	<b>Window latches and window stops</b> <i>Verrous pour fenêtres et fixations pour fenêtres</i> <i>Chiusure a paletto e bloccaggi per finestra</i>	40300	<b>Padlocks</b> <i>Cadenas</i> <i>Lucchetti</i>
30060	<b>Window sealing materials</b> <i>Joints étanches pour vitres</i> <i>Guarnizioni per finestra</i>		

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40090	<b>Panic hinges and locks</b> <i>Ferrures de sécurité</i> <i>Serrature e ferramenta per emergenza</i>
40100	<b>Rollers and running systems for doors and gates</b> <i>Rouleaux et mécanismes de roulements pour portes et portails</i> <i>Rotelle e meccanismi di scorrimento per porte e cancelli</i>
40170	<b>Safety chains</b> <i>Chaînettes de sécurité</i> <i>Catene di sicurezza</i>
40160	<b>Safety fittings, special safety fittings</b> <i>Ferrures de sûreté, ferrures spéciales de sûreté</i> <i>Ferramenta e lamiera di sicurezza</i>
40180	<b>Skirting plates</b> <i>Lambris métalliques</i> <i>Lamiera per zoccoli</i>
40190	<b>Special locks</b> <i>Serrures spéciales</i> <i>Serrature speciali</i>
40220	<b>Staircase and railing fittings</b> <i>Ferrures pour rampes d'escaliers et escaliers</i> <i>Ferramenta per scale e ringhiere</i>

50000	<b>Safeguarding systems</b> <i>Systèmes de sécurité</i> <i>Impianti di sicurezza</i>
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50160	<b>Access control systems</b> <i>Systèmes de contrôle d'accès</i> <i>Sistemi di controllo d'accesso</i>
50090	<b>Cash and document boxes</b> <i>Coffres</i> <i>Cassette per denaro e documenti</i>
50070	<b>Electronic safety systems</b> <i>Installations de sécurité électronique</i> <i>Tecnica elettronica di sicurezza</i>
50110	<b>Mechanical safety systems</b> <i>Installations de sécurité mécanique</i> <i>Tecnica meccanica di sicurezza</i>
50130	<b>Other safety systems</b> <i>Autres installations de sécurité</i> <i>Altri impianti di sicurezza</i>
50140	<b>Safes</b> <i>Croffres-forts</i> <i>Casseforti</i>
50120	<b>Security cupboards, safes, key cupboards, steel cupboards</b> <i>Safes mureaux, placards à clef, armoires en acier</i> <i>Armadi di sicurezza, cassaforti, armadi per chiavi, armadi in acciaio</i>
50060	<b>Security fittings</b> <i>Dispositifs anti-vol</i> <i>Sistemi anticasso</i>
50080	<b>Window security fittings</b> <i>Équipements de sécurité pour fenêtres</i> <i>Sistemi di sicurezza per finestra</i>

## Home Improvement

70000	<b>Chemical products</b> <i>Chimie du bâtiment</i> <i>Materiali e prodotti chimici per edilizia</i>
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70150	<b>Adhesive tapes</b> <i>Bandes adhésives</i> <i>Nastri autoadesivi</i>
70220	<b>Adhesive, filling, insulation foam</b> <i>Mousses spéciales pour coller, remplir ou isoler</i> <i>Schiume per incollare, riempire ed isolare</i>
70120	<b>Adhesives</b> <i>Matières adhésives</i> <i>Collanti e materiali adesivi</i>
70160	<b>Adhesives and glues</b> <i>Colles</i> <i>Adesivi e collanti</i>

70140	<b>Cements</b> <i>Mastics</i> <i>Mastici</i>
70200	<b>Cleaning and treatment agents</b> <i>Produits d'entretien et de protection</i> <i>Detersivi e prodotti per la pulizia e la manutenzione</i>
70040	<b>Concrete-cleaning agents</b> <i>Produits pour l'assainissement du béton</i> <i>Materiali in calcestruzzo per rifacimenti</i>
70020	<b>Construction adhesives</b> <i>Colles «bâtiment»</i> <i>Collanti per costruzioni</i>
70110	<b>Fillers and primers</b> <i>Pâtes isolantes et mastics</i> <i>Materiali di riempimento per stuccature</i>
70030	<b>Linings and coated surfaces</b> <i>Revêtements</i> <i>Rivestimenti</i>
70100	<b>Mastics</b> <i>Produits à jointoyer</i> <i>Malta per giunzioni</i>
70010	<b>Paint removers</b> <i>Produits décapants</i> <i>Sverniciatore al solvente</i>
70050	<b>Paints, dispersion paints, acrylic paints, enamels, paint sprays</b> <i>Peintures, peintures de dispersion, peintures acryliques, vernis, laques, bombes à peinture</i> <i>Colori, colori a dispersione, colori acrilici, lacche e vernici, materiali per trattamenti di base, lacche a spruzzo</i>
70180	<b>Plaster</b> <i>Mortiers</i> <i>Calcina</i>
70190	<b>Plasters, mineral or synthetic resin plasters</b> <i>Enduits, d'origine minérale ou résine synthétique</i> <i>Intonaci in resina artificiale o di tipo minerale</i>
70080	<b>Plastic sheeting for covering and packaging</b> <i>Films de protection et d'emballage</i> <i>Fogli per coperture ed imballaggi</i>
70170	<b>Protective coating materials, anti-corrosion products</b> <i>Peintures de protection, produits de protection contre la corrosion</i> <i>Anticorrosivi, verniciature protettive</i>
70130	<b>Protective coatings for wood</b> <i>Teintures, glacis et laques de protection pour bois</i> <i>Velature e vernici protettive per legni</i>
70060	<b>Ready-mixed mortar (dry) and mortar admixtures</b> <i>Mortiers finis et additifs pour mortier</i> <i>Malta pronta ed additivi per malta</i>
70210	<b>Renovation materials</b> <i>Matériaux divers pour remise à neuf</i> <i>Materiali per restauro</i>
70090	<b>Sealants</b> <i>Mastics d'étanchéité pour joints</i> <i>Masse sigillanti per giunzioni</i>
70070	<b>Tile adhesives</b> <i>Colles pour carrelages</i> <i>Collanti per piastrelle</i>
70230	<b>Wallpaper pastes, strippers, cleaners</b> <i>Colles, solvants et produits de nettoyage pour papiers peints</i> <i>Colle, solventi e detergenti per carte da parati</i>

71000	<b>Interiors and furnishings</b> <i>Aménagement et équipement intérieurs</i> <i>Ristrutturazione e allestimento d'interni</i>
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71065	<b>Adhesive and decorative sheeting</b> <i>Films adhésifs et décoratifs</i> <i>Fogli adesivi e decorativi</i>
71060	<b>Blinds, shutters and laminated hangings</b> <i>Jalousies, petits volets, stores et stores à lamelles</i> <i>Tapparelle, persiane, serrande, e tende alla veneziana</i>
72050	<b>Boot scrapers, door mats, grating</b> <i>Décorations, tapis-brosses, grilles en treillis</i> <i>Zerbini, griglie</i>



Name of exhibitor:

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Customer no.:

71120	<b>Brackets</b> Consoles Mensole	73100	<b>Pipes, tubes and moulded parts and fittings</b> Tuyaux et pièces façonnées Tubature e giunture metalliche
71400	<b>Decorative mouldings, facing boards</b> Plinthes décoratives Listelli ornamentali, pannelli stilizzati	73110	<b>Sanitary fittings for bathrooms, toilets and kitchens, chemical room dehumidifiers</b> Installations sanitaires pour salles de bain, toilettes et cuisines, déshumidificateurs chimiques Attrezzature per bagni, toilettes e cucine, deumidificatori chimici per ambienti
71310	<b>DIY profiles and fittings</b> Profilés et éléments de montage Profili ed elementi «fai da te»	73120	<b>Sanitary installation materials, also pre-packed</b> Outils pour installations sanitaires, éventuellement pré-emballés Materiali per installazioni sanitarie, anche già imballati
71010	<b>Finishing profiles</b> Bandes de finition Profili	73140	<b>Saunas and accessories</b> Saunas et accessoires Saune ed accessori
71050	<b>Insect protection</b> Toile métallique Protezione per insetti	73010	<b>Valves, fittings and mountings</b> Robinetterie Armature
71300	<b>Flat-pack furniture</b> Meubles à monter soi-même et à emporter Mobili in «kit» e «fai da te»	85000	<b>Building materials, elements and accessories, outside structures</b> Matériaux de construction, éléments de construction, accessoires de construction et installations extérieures Materiali, elementi e accessori di costruzione e impianti esterni
71030	<b>Kits</b> Jeux d'outils Elementi per edilizia	85290	<b>Alarm systems, acoustic alarm systems</b> Installations d'alarme Impianti d'allarme, sistemi d'allarme acustici
71210	<b>Moldings, profiles, rods (plastic)</b> Plinthes et profilés, baguettes rondes (en plastiques) Listelli, profili, assicelle rotonde (plastica)	85130	<b>Garage doors, up-and-over, swing and rolling doors</b> Portes de garage, portes basculantes et roulantes, portes va-et-vient Porte per garage, porte basculanti e girevoli
71220	<b>Moldings, profiles, rods (metal)</b> Plinthes et profilés, baguettes rondes (en métal) Listelli, profili, assicelle rotonde (metallo)	85030	<b>Insulating profiles</b> Joints, profilés Profiliati per guarnizioni
71200	<b>Moldings, profiles, rods (wood)</b> Plinthes et profilés, baguettes rondes (en bois) Listelli, profili, assicelle rotonde (legno)	85220	<b>Lighting duck covers and grills</b> Couvertures de puits de lumière et grilles Rivestimenti per lucernari ed inferriate
71260	<b>Parquet, laminate, laying materials</b> Parquets, stratifiés, planches, matériaux de pose Parquet, laminato, pavimento di tavole ed altri materiali per la posa di pavimenti	85490	<b>Paging, public address and bell systems</b> Transmetteurs d'ordres, interphones, sonneries Citofoni e suonerie
71140	<b>Plastic panels</b> Panneaux synthétiques Pannelli di plastica	85170	<b>Porches</b> Auvents pour portes d'entrée Pensiline per porte d'ingresso
71290	<b>Rope products, brooms, brushes, scrubbers</b> Corderie, balais, brosses, balais-brosses Cordicelle, scope, spazzole, manici	85090	<b>Prefabricated staircases, retractable stairways</b> Escaliers, escaliers escamotables Scale pronte e scale ad incastro
71280	<b>Shelving for home, hobby and storage use</b> Étagères pour habitat, bricolage, réserves Scaffali per casa, hobby e cantina	85140	<b>Railing, hand rails, railing elements</b> Balustrades, mains courantes, éléments de balustrade Ringhiere, scorrimano, elementi per ringhiere
71320	<b>Supports</b> Structures de base Sottotelai	85010	<b>Roofing materials</b> Matériaux de couverture Materiali per coperture e tetti
71315	<b>Wallpaper</b> Papiers peints Carta da parati	85280	<b>Staircase units (stairtreads, inserts and noisings) and accessories</b> Éléments pour escalier (marches, revêtements de marches, accessoires) Elementi per scale (gradini, rivestimenti per gradini ed accessori)
71020	<b>Working tops and accessories</b> Plans de travail et accessoires Piani di lavoro ed accessori	85270	<b>Sunblinds and blackout roller blinds</b> Installations de protection contre le soleil et d'obscurcissement Sistemi parasole e per obreggiare
73000	<b>Sanitaryware and fittings</b> Installations et équipements sanitaires Arredi ed attrezzature per bagni e toilettes	85250	<b>Wing-type shutters</b> Volets roulants, pièces et éléments pour volets roulants Serrande e componenti
73030	<b>Bathroom furniture</b> Mobilier pour salle de bains Mobili per bagni	85360	<b>Building accessories</b> Accessoires pour la construction Accessori per costruzione
73040	<b>Bathroom textile products</b> Textiles pour salle de bains Articoli tessili per bagni	85340	<b>Building auxiliary equipment</b> Matériel et outils de construction Utensili ausiliari per costruzioni
73080	<b>Heating and heating installation materials, pipe insulation</b> Chauffages et matériel d'installation de chauffages, isolations des tuyaux Impianti di riscaldamento e relativi materiali, isolamenti per tubature		
73070	<b>Housewares</b> Articles ménagers Articoli casalinghi		
73200	<b>Laundry drying racks</b> Séchoirs à linge Stendibiancheria		

Name of exhibitor:

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Customer no.:

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85350	<b>Building profiles</b> <i>Profils de construction</i> <i>Profili per costruzione</i>
85420	<b>Chimney stoves, chimneys and accessories</b> <i>Poêle cheminées, cheminées, accessoires</i> <i>Stufe, caminetti ed accessori</i>
85550	<b>Decorative and security grills and grating</b> <i>Balustrades décoratives et de sécurité</i> <i>Recinti ornamentali ed inferriate di sicurezza</i>
85430	<b>Edging protection profiles</b> <i>Profils de protection des bords</i> <i>Profili per la protezione di spigoli</i>
85540	<b>Fencing, parts, doors and gates</b> <i>Clôtures, éléments, portes, portails de clôtures</i> <i>Recinzioni e steccati con relativi elementi</i> <i>(porte d'accès, cancellate ecc.)</i>
85005	<b>Finishing Materials</b> <i>Matériaux d'aménagement</i> <i>Materiali per finiture</i>
85020	<b>Foundation Materials</b> <i>Matériaux pour fondations</i> <i>Materiali per fondamenta</i>
85460	<b>Garbage bins and sorting systems</b> <i>Récipients et systèmes de tri pour ordures</i> <i>Contentori e sistemi di separazione dei rifiuti</i>
85370	<b>Garden watering systems, ponds</b> <i>Irrigation du jardin et plans d'eau pour le jardin</i> <i>Irrigazione del giardino, vasche per giardini</i>
85015	<b>Insulating Materials</b> <i>Matériaux isolants</i> <i>Materiali isolanti</i>
85410	<b>House and yard drainage</b> <i>Drainage pour la maison et l'extérieur</i> <i>Drenaggio per casa e cortile</i>
85390	<b>Paving</b> <i>Revêtements de sol pour l'extérieur</i> <i>Rivestimenti per marciapiedi</i>
85480	<b>Tarpaulins and sheeting</b> <i>Bâches et feuilles</i> <i>Copertoni e fogli</i>
85400	<b>Tool and garden sheds</b> <i>Abris de jardin, remises</i> <i>Espositi attrezzi, «casette» da giardino</i>
85025	<b>Wall Materials</b> <i>Matériaux de maçonnerie</i> <i>Materiali per pareti</i>
85520	<b>Warning and security equipment for building sites</b> <i>Systèmes d'alarme et de sécurité pour chantiers</i> <i>Sistemi d'allarme e di sicurezza per cantieri</i>
85530	<b>Windbreak and screening components</b> <i>Éléments de parois brise-vue et brise-vent</i> <i>Elementi di recinzione paravento e per tutelare la «privacy»</i>
90000	<b>Automotive supplies and accessories, two-wheeler accessories</b> <b>Accessoires pour automobiles et 2-roues</b> <b>Accessori per l'auto e le due ruote</b>
90070	<b>Automotive accessories</b> <i>Accessoires automobiles</i> <i>Accessori per auto</i>
90050	<b>Automotive care products and bodywork paint repair set</b> <i>Matériel d'entretien pour automobiles et trousse de peinture pour retouches de la carrosserie</i> <i>Articoli per la manutenzione dell'auto e «set» completi per carrozzeria</i>
90060	<b>Automotive paint sprays</b> <i>Bombes à peinture pour automobiles</i> <i>Lacche a spruzzo per carrozzeria</i>
90030	<b>Automotive parts</b> <i>Pièces de rechange pour automobiles</i> <i>Parti di ricambio per auto</i>

90080	<b>Battery chargers</b> <i>Chargeurs de batteries</i> <i>Apparecchi carica-batterie</i>
90090	<b>Bicycle parts and accessories</b> <i>Pièces détachées et accessoires pour bicyclettes</i> <i>Parti di ricambio ed accessori per bicicletta</i>
90100	<b>Light vehicle and motorcycle parts and accessories</b> <i>Pièces détachées et accessoires pour cyclomoteurs, vélomoteurs et motocyclettes</i> <i>Parti di ricambio ed accessori per piccoli motocicli e motociclette</i>
90010	<b>Towing, warning and security equipment</b> <i>Systèmes de remorquage, d'alarme et de sécurité</i> <i>Attrezzature da rimorchio, strumenti di segnalazione e sicurezza</i>
90020	<b>Tuning parts and accessories</b> <i>Tuning parts et accessoires</i> <i>Tuning parts e accessori</i>
90040	<b>Wheel rims and hub caps</b> <i>Jantes pour automobiles et enjoliveurs</i> <i>Cerchioni e copriruote</i>

## Industry services

110000	<b>Industry services</b> <b>Prestations sectorielles</b> <b>Servizi e prestazioni settoriali</b>
110030	<b>Data processing hardware and software</b> <i>Matériel et logiciels informatiques</i> <i>EED - sistemi hardware e software</i>
110020	<b>Education and training</b> <i>Formation professionnelle et permanente</i> <i>Formazione e perfezionamento</i>
110040	<b>Financing and insurance</b> <i>Financement/assurance</i> <i>Finanziamento/Assicurazione</i>
110010	<b>Health and safety/job security/quality control</b> <i>Protection professionnelle/sécurité professionnelle/assurance-qualité</i> <i>Tutela e sicurezza del lavoro/Garanzia di qualità</i>
110060	<b>Logistics</b> <i>Logistique</i> <i>Logistica ed organizzazione</i>
110110	<b>Packaging, waste management</b> <i>Emballage/élimination</i> <i>Imballaggio/Smaltimento</i>
110070	<b>Planning/consultancy</b> <i>Études/conseil/consulting</i> <i>Progettazione/Assistenza/Consulenza</i>
110120	<b>Product control</b> <i>Sécurisation d'articles</i> <i>Protezione delle merci</i>
110100	<b>Publications</b> <i>Produits de l'édition</i> <i>Riviste settoriali e pubblicazioni editoriali</i>
110130	<b>Science and research</b> <i>Économie et recherche</i> <i>Scienza e ricerca</i>
110050	<b>Shop fittings</b> <i>Aménagement de magasins</i> <i>Avviamento attività commerciali</i>
110080	<b>Telecommunication</b> <i>Télécommunication</i> <i>Telecomunicazioni</i>
110090	<b>Trade associations and institutions</b> <i>Associations et institutions</i> <i>Associazioni ed istituzioni</i>



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Customer no. (from your stand confirmation)

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We are exhibiting

Hall / Aisle / Stand no.:

We apply herewith for the following exhibitors' passes in addition to those which we are already entitled to for our stand area:

\_\_\_\_\_ exhibitors' passes against payment  
 47.00 EUR for each (incl. VAT)

We are aware that:

exhibitors' passes are only valid for stand personnel during the fair, as well as for stand erection and stand dismantling.

**Exhibitors' passes and passes for stand construction personnel**

Each exhibitor receives free of charge and valid for the period from the day on which assembly work begins to the final day of dismantling:

12 m <sup>2</sup> stand	4 exhibitor passes
20 m <sup>2</sup> stand	6 exhibitor passes
30 m <sup>2</sup> stand	7 exhibitor passes
40 m <sup>2</sup> stand	8 exhibitor passes
50 m <sup>2</sup> stand	9 exhibitor passes
60 m <sup>2</sup> stand	10 exhibitor passes
70 m <sup>2</sup> stand	11 exhibitor passes
80 m <sup>2</sup> stand	12 exhibitor passes
90 m <sup>2</sup> stand	13 exhibitor passes
100 m <sup>2</sup> stand	14 exhibitor passes

1 pass for each further unit or part unit of 20 m<sup>2</sup>.

The passes are sent to exhibitors together with the invoice for stand rental.

We are aware that additional exhibitors' passes cannot be returned after they have been invoiced.

Invoice address:

Company

Contact person

Full address

Telephone

Fax

e-mail

Date, place, legally binding signature and company stamp



**"Infoscout" – Visitor Information System**

Information about your company, as provided on Forms 1.10 to 1.30, will be made available to interested visitors at the information stands in the halls during the trade fair.

In addition, you may use Koelnmesse's "Infoscout" electronic information system to publish **vacancies for trade representatives**.

Exhibitors and visitors can use the "Infoscout" system free of charge.

**"Infoscout" can provide visitors with the following information:**

- **Which exhibitor is showing product XY?**

"Infoscout" takes this information in your application forms 1.10 to 1.30. Our urgent request to you: based on the list of products please check whether the information you originally supplied on application forms 1.10 to 1.30 is still up-to-date and inform us about any possible alterations or additions.

**Additional information is only necessary if the goods you intend to exhibit have, in the meantime, changed.**

- **Where do I find company XY?**

Here again "Infoscout" uses the information provided on your application forms 1.10 to 1.30. Please check whether all companies represented by you or exhibiting with you have been registered. In addition, in order to make searching easier we will allocate a further three search keys for your company.

We have already made this information available to "Infoscout".

**If you wish to publish vacancies for trade representatives we require the following information:**

- **Where does a trade agent find firms who are still looking for representatives in several regions?**

You can provide this information in German, English or French. For a specific product, as defined in the list of products, you can enter the desired national code/postal code and a freely variable text.

The recording capacity here is limited to a maximum of 14 national codes, max. 10 postal codes, max. 14 product numbers and max. 407 letters in freely variable text.

Possibly the CDH – Central Federation of German Trade Agents and Merchant Brokers Associations – will write to you separately about this question.

Should the available number of entries be insufficient for your requirements, please request separate additional forms. Please take into account the above-mentioned capacities.

**Supplementary to this information in "Infoscout", the system can provide answers to the following questions:**

- Service facilities in the exhibition centre including the open restaurants
- Cologne restaurants and pubs
- Wanted persons announcements
- Lost / Found
- Supporting events
- Congresses
- Seminars
- Company events

**Please do not forget to include your customer number on every form. You will find it on your stand confirmation note.**

## Countries

Germany	004	Gabon	314	Liechtenstein	037	Saudi-Arabia	632
Egypt	220	Gambia	252	Lithuania	055	Sao Tome and Principe	311
Equatorial Guinea	310	Georgia	076	Luxembourg	018	Sweden	030
Ethiopia	334	Ghana	276	Macau	743	Switzerland	039
Afghanistan	660	Gibraltar	044	Madagascar	370	Senegal	248
Albania	070	Grenada	473	Malawi	386	Seychelles	355
Algeria	208	Greece	009	Malaysia	701	Sierra Leone	264
American Oceania	457	Greenland (Denmark)	406	Maledives	667	Zimbabwe	382
Andorra	043	Great Britain	006	Mali	232	Singapore	706
Angola	330	Guadeloupe	458	Malta	046	Slovakia	063
Antigua and Barbuda	459	Guatemala	416	Morocco	204	Slovenia	091
Argentina	528	Republic of Guinea	260	Martinique	462	Somalia	342
Armenia	077	Guinea-Bissau	257	Mauretania	228	Spain	011
Aruba (Netherl. Antilles)	474	Guyana	488	Mauritius	373	Sri Lanka	669
Azerbaijan	078	Haiti	452	Macedonia	096	St. Helena	329
Australia	800	Honduras	424	Mexico	412	St. Lucia	465
Bahamas	453	Hong Kong	740	Mozambique	366	St. Pierre and Miquelon	408
Bahrain	640	India	664	Moldova	074	St. Vincent and the Grenadines	467
Bangladesh	666	Indonesia	700	Monaco	001	Sudan	224
Barbados	469	Iraq	612	Mongolia	716	South Afrika	388
Belgium	017	Iran	616	Montserrat	470	Surinam	492
Belize	421	Republic of Ireland	007	Myanmar	676	Swaziland	393
Benin	284	Iceland	024	Namibia	389	Syria	608
Bermuda	413	Israel	624	Nauru	803	Tajikistan	082
Bhutan	675	Italy	005	Nepal	672	Taiwan	736
Bolivia	516	Jamaica	464	New Caledonia	809	Tanzania	352
Bosnia-Herzegovina	093	Japan	732	New Zealand	804	Thailand	680
Botswana	391	Yemen	653	Nicaragua	432	Togo	280
Brasil	508	Jordan	628	The Netherlands	003	Trinidad and Tobago	472
British Oceania	468	Cambodia	696	Netherlands Antilles	478	Chad	244
Brunei	703	Cameroon	302	Niger	240	Czech Republic	061
Bulgaria	068	Canada	404	Nigeria	288	Turkey	052
Burkina Faso	236	Cap Verde	247	Norway	028	Tunisia	212
Burundi	328	Kazakhstan	079	Austria	038	Turkmenistan	080
Chile	512	Qatar	644	Oman	649	Uganda	350
China	720	Kenya	346	Pakistan	662	Ukraine	072
Costa Rica	436	Kyrgyzstan	083	Panama	442	Hungary	064
Denmark	008	Colombia	480	Papua New Guinea	801	Uruguay	524
Djibouti	338	Comoros	375	Paraguay	520	Uzbekistan	081
Dominican Republic	456	Congo	318	Peru	504	Vatican City	045
Ecuador	500	Korea	728	The Philippines	708	Venezuela	484
El Salvador	428	Croatia	092	Poland	060	United Arab Emirates	647
Ivory Coast (Côte d'Ivoire)	272	Cuba	448	Portugal	010	United States	400
Eritrea	336	Kuwait	636	Puerto Rico	400	Vietnam	690
Estonia	053	Laos	684	Réunion	372	Belarus	073
Faroe Islands	041	Lesotho	395	Rwanda	324	Western Samoa	819
Fiji	815	Latvia	054	Romania	066	Central African Republic	306
Finland	032	Lebanon	604	Russia	075	Cyprus	600
France	001	Liberia	268	Zambia	378		
French Polynesia (Tahiti)	822	Libya	216	San Marino	047		



# Conditions of Participation

## Special Section



INTERNATIONALE EISENWARENMESSE  
KÖLN  
9–12 March 2014

## 1 Organiser, event, venue and dates, visitor admission

### 1.1 Title

The INTERNATIONALE EISENWARENMESSE KÖLN 2014 is being organised by Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany. The event will be held at the Cologne Exhibition Centre from Sunday, 09.03.2014 to Wednesday, 12.03.2014.

### 1.2 Opening times

For exhibitors: Sunday, 09.03.2014 from 08:00 a.m. to 07:00 p.m.  
Monday, 10.03.2014 from 08:00 a.m. to 07:00 p.m.  
Tuesday, 11.03.2014 from 08:00 a.m. to 07:00 p.m.  
Wednesday, 12.03.2014 from 08:00 a.m. to 07:00 p.m.  
For visitors: Sunday, 09.03.2014 from 09:00 a.m. to 06:00 p.m.  
Monday, 10.03.2014 from 09:00 a.m. to 06:00 p.m.  
Tuesday, 11.03.2014 from 09:00 a.m. to 06:00 p.m.  
Wednesday, 12.03.2014 from 09:00 a.m. to 06:00 p.m.

### 1.3 Stand construction and dismantling

Stand construction may begin at 08:00 a.m. on Monday, 03.03.2014. Construction must be completed by no later than 08:00 p.m. on Saturday, 08.03.2014. The aisles must be completely cleared by this time. Dismantling of the exhibition stand and the goods presentation may not begin before the end of the event at 06:00 p.m. on 12.03.2014. Admission for dismantling personnel from 06:00 p.m. Trucks will be permitted to enter from: 08:00 p.m. Dismantling of all stands and exhibits must be finished by 08:00 p.m. on Saturday, 15.03.2014. Advanced stand construction is possible with costs.

### 1.4 Visitor admission

INTERNATIONALE EISENWARENMESSE KÖLN 2014 is a trade fair. Only trade visitors are admitted.

## 2 Eligibility to participate

### 2.1 Exhibitors

Only manufacturers that are entered in the Commercial Register or in the Handicrafts Register are permitted to participate at INTERNATIONALE EISENWARENMESSE KÖLN 2014. Such producers must exhibit products that correspond to the focus of the event (see the List of Products). You may only participate as an exhibitor if the exhibited products are manufactured or developed by your company itself or developed or produced on its behalf and exclusively marketed or, in the case of services, exclusively provided by your company.

You can exhibit for the companies you represent as a trade representative, sales company, association and importer insofar as the goods exhibited are not offered by any other company at the trade fair and you possess the necessary rights to present the exhibits.

Koelnmesse also requires that proof of the nature of the manufacturer's business or of the activities as the manufacturer's sales company or importer be submitted in appropriate form on demand.

Decisions on company admissions, eligible products and the location of exhibitor stands will be made by Koelnmesse. In the event of a rejection, you will receive a separate letter.

All exhibited products and services must correspond to the focus of the event. See the accompanying List of Products, Form 1.30. The products must be brand-new. Products and services that do not correspond to the List of Products and used products may not be exhibited or offered.

### 2.2 Co-exhibitors

The participation of co-exhibitors at INTERNATIONALE EISENWARENMESSE KÖLN 2014 is possible. A special application and an acceptance by the organiser are required for the use of the stand area by a co exhibitor (see Item V of the General Section of the Conditions of Participation).

## 3 Participation fee and other costs

### 3.1 Participation fees (per m<sup>2</sup> floor area):

**The space rental amounts:**

**Application until 31st May 2013\*:** 165.50 EUR for each m<sup>2</sup>  
**Application until 31st October 2013\*:** 175.50 EUR for each m<sup>2</sup>  
**Application from 1st November 2013\*:** 185.50 EUR for each m<sup>2</sup>

**\*date of receipt by Koelnmesse**

The participation fee does not include the provision of stand partition walls or other special construction elements.

For two-storey exhibition stands, the actual allotted area in the upper storey following the technical inspection is calculated at 50% of the price per m<sup>2</sup> of floor area.

The participation fee will be calculated according to the dimensions of the stand area allocated. Hall pillars and other fixed construction elements present in the rented stand area do not entitle to a reduction in the participation fee.

### 3.2 Visitor Promotion Package

Koelnmesse will provide each main exhibitor and group organizer (registration with order forms 1.10 or 1.12) with an adequate number of ticket vouchers (minimum 500 p.) for customer invitations as part of the Visitor Promotion Package. The ticket vouchers require registration. The mandatory contribution for each exhibitor (main exhibitor, group participants) is 389.00 EUR. The costs of the Visitor Promotion Package will be charged with the stand rental invoice. A separate order form will be mailed at a later date. Ticket vouchers may not be resold.

### 3.3 AUMA fee

The Association of the German Trade Fair Industry (Ausstellungs- und Messeausschuss der Deutschen Wirtschaft e. V. – AUMA) charges you a fee of 0.60 EUR per m<sup>2</sup> of exhibition space for representing your interests. Koelnmesse will calculate and collect the fees in the name of, and on the account of, AUMA.

More detailed information is available at [www.auma-messen.de](http://www.auma-messen.de).

### 3.4 Energy costs

Exhibitors will be charged a proportional flat-rate energy fee of 9.00 EUR per m<sup>2</sup> of occupied stand area.

### 3.5 Down payment for services

Koelnmesse GmbH is entitled to collect an adequate down payment for the services provided at an event – e.g., electricity and water supplies, media services etc. The amount of the down payment for services is based on the services invoiced at the previous event. For exhibitors that did not take part in the previous event INTERNATIONALE EISENWARENMESSE KÖLN 2012, the down payment amounts to 664.50 EUR. Following the event, a separate invoice will be drawn up for the services provided; the down payment will be credited to this amount. Invoice amounts are payable immediately upon receipt. If the down payment exceeds the amount charged for services provided, the excess amount will be paid back to the exhibitor. Exhibitors are not entitled to have interest paid on their down payment.



### 3.6 Co-exhibitor fee

Insofar as the inclusion of other companies is permitted at your stand (see Item V of the General Section of the Conditions of Participation/Item 2.2 of these conditions), a co-exhibitor fee of 300.00 EUR per company will be charged. The price of the Media Package is not included in this fee (see Item 7). The co-exhibitor fee remains payable should the co-exhibitor not participate in the event.

### 3.7 Catalogue

Entry in the Media Package "Catalogue/Internet/Matchmaking" is obligatory and costs 239.00 EUR (see Item 7).

### 3.8 VAT

All prices given are net prices. The statutory VAT will be charged separately where applicable.

#### 3.8.1 VAT Identification number

As a rule, Koelnmesse provides exhibitors (proprietors) with a uniform service – a so-called event service – in accordance with Art. 3a.4., Par. (2) of the German ordinance on the application of the VAT (UStAE). The place of performance for such services is the recipient's headquarters. Koelnmesse will therefore invoice foreign exhibitors (proprietors) according to the reverse charge accounting mechanism without charging any German VAT. Exhibitors from the European Union need to enter their valid VAT identification number in the registration form in order to be considered entrepreneurs. Exhibitors must immediately notify Koelnmesse of any changes to their VAT identification numbers.

#### 3.8.2 Reimbursement of VAT

If, in exceptional cases, services are not provided as uniform offerings in the sense described above and statutory VAT is charged, foreign exhibitors (proprietors) may receive a refund of the invoiced VAT provided they fulfil the legal requirements. Further details are available on the Internet at: [www.bzst.bund.de](http://www.bzst.bund.de).

### 3.9 Costs in the event of non-participation

#### 3.9.1 Prior to receipt of acceptance/stand area confirmation

If you withdraw your application to participate before you receive the acceptance/stand area confirmation, you will have to pay a fee of 600.00 EUR.

#### 3.9.2 After receipt of acceptance/stand area confirmation

You cannot normally withdraw from the contract after you have received the admission/stand area confirmation. The regulations contained in Item II of the General Section of the Conditions of Participation apply. In the event of non-participation, companies that have registered for a trade fair must pay compensation. Provided the reserved stand area can be rented to a third party, this compensation amounts to 25% of the participation fee subject, however, to the minimum fee specified in Item 3.9.1.

**3.9.2.1** If you have also ordered stand construction services from Koelnmesse GmbH, you may cancel the stand construction order only if you do so no later than six weeks before the stand construction period officially begins. The date on which Koelnmesse GmbH receives the exhibitor's declaration is the criterion for determining if the deadline has been met. For cancellations received after the deadline, Koelnmesse GmbH is entitled to charge a flat-rate fee for the costs incurred. These costs amount to 30% of the agreed fee in the event of a cancellation within 4–6 weeks prior to the start of construction, 50% of the agreed fee in the event of a cancellation within 2–4 weeks prior to the start of construction, and 100% of the agreed fee in the event of a cancellation at a later time or during the construction of the stand. The agreed fee has to be paid in full for individually crafted or purchased components and graphics.

#### 3.9.2.2 Stand construction by exhibitor / stand constructor

In a case where the stand construction has been ordered independently of the registration of a stand area, the provisions of Koelnmesse's General Terms and Conditions for services apply. You can download Koelnmesse's General Terms and Conditions for services from the event's website or from [www.koelnmesse-service-portal.de](http://www.koelnmesse-service-portal.de).

**3.9.3** You shall be entitled to prove that no damages were incurred or that the costs were significantly less extensive than the amount charged.

## 4 Stand sizes and construction

### 4.1 Stand size

The minimum stand size is 12 m<sup>2</sup>.

Please note that hall pillars and other fixed construction elements may be present in the rented stand area. Minor deviations from the requested stand size do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation.

Trade fair partition walls for separating the stand area are not automatically provided. If needed as stand construction elements, however, they can be ordered for a fee using Form S.10.

This fee does not include stand construction.

Koelnmesse will erect partition walls only if this is necessary for safety reasons due to the installation of water pipes or electrical systems.

### 4.2 Responsibility

Stand construction and design must adhere to all regulations that are valid in Germany (including the regulations of the Sonderbauverordnung, the DIN and EN standards, the VDE regulations, and the accident prevention regulations of the professional associations in the currently valid versions). All these provisions apply to both the company's own as well as to independent stand designers, decorators, and signwriters and to all persons, in as far as they perform activities as commissioned by the exhibitor or on the exhibitor's behalf in connection with the construction and design of the stand.

The exhibitor is responsible for ensuring that all regulations are complied with. The exhibitor must supervise construction personnel and other persons working on their behalf to ensure that they adhere to the regulations. The stipulations of the General Section of the Conditions of Participation and the Technical Guidelines are not affected.

### 4.3 Maximum stand height

The maximum permissible stand height is set at 3 m, insofar as this is permitted by the hall ceiling and any fixed structures that may be present. As long as the technical guidelines are observed when designing and erecting stands, there is no need to submit for approval drawings for one-storey stands that do not exceed the permitted height. All other stands and designs must be approved, particularly if the stand features special structures or meeting areas, or static calculations are required. Plans must be submitted in duplicate for approval by Koelnmesse in good time before the work is carried out, and at least 6 weeks before the event commences.

These documents, ready to be scrutinized, consist of ground plans, views and design cross sections with all measurements.

### 4.4 Notice of approval

Stand construction may not commence until the exhibitor has received a copy bearing Koelnmesse's notice of approval. This notice of approval does not release the exhibitor from the observance of the relevant provisions. It only states that Koelnmesse has no objections in the context of stand design/arrangement. If requested to do so by Koelnmesse, the exhibitor is obliged to submit any additionally required information relating to the stand immediately.

There is no obligation on the part of Koelnmesse to ensure the observance of other provisions.

Nevertheless, if an infringement of the relevant provisions is found to have been committed, Koelnmesse can, for this reason, also refuse to issue the notice of approval. You have been informed of the fact that in exceptional cases – at your request and on your account – the stand construction documents must be submitted to the responsible authorities for scrutiny. Irrespective of official approvals of the stand, any objections made by Koelnmesse concerning the stand must be responded to immediately. In case of imminent danger, Koelnmesse is entitled to determine at its absolute discretion the measures necessary and have them implemented at the exhibitor's expense.

### 4.5 Form of stand

The following terms are used for the stand forms:

Terrace stand:	one side open
Corner stand:	two sides open
Two-corner stand:	three sides open
Island stand:	four sides open.

Deviations from the requested stand shape do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation.

### 4.6 Construction and design of the stands

The stand must be constructed to comply with the form of the stand confirmed.

The arrangement of the stand is left to the exhibitor but should be appropriate for the event in question.

The exhibitor has to obtain information on the load capacity of the hall floor and the hall headroom. Only the on-site measurements apply to stand space.

Banners and company signs are not permitted to encroach into the aisles.

The maximum stand height is 3 metres. In special cases, permission may be granted to place an advertisement above the stand area. A fee is charged for such advertisement.

The Prices for such advertisement above 3 metres of display stand are as follows:

Stands from 12–50 m <sup>2</sup>	125.00 EUR
Stands from 51–100 m <sup>2</sup>	250.00 EUR
Stands from 101–150 m <sup>2</sup>	370.00 EUR
Stands above 150 m <sup>2</sup>	490.00 EUR

Koelnmesse GmbH also offers a completely outfitted turnkey stand system. Orders can be placed at [www.koelnmesse-service-portal.de](http://www.koelnmesse-service-portal.de) (KSP).

## 5 Exhibitor and work passes

### 5.1 Receipt of the passes

Each exhibitor receives free of charge and valid for the period from the first day on which construction work begins to the final day of dismantling:

- 4 exhibitor passes for a stand of up to 12 m<sup>2</sup>,
- 6 exhibitor passes for a stand of up to 20 m<sup>2</sup>
- One additional pass for each additional m<sup>2</sup> or partial ten m<sup>2</sup>, up to a stand size of 100 m<sup>2</sup>;

and one additional pass for each additional 20 m<sup>2</sup> or partial 20 m<sup>2</sup>.

The passes are sent together with the invoice for your stand. If more exhibitor passes are needed for stand personnel, they can be requested from the Koelnmesse Sales Service Centre for a fee (order form Z.01).

You will also receive free passes that allow your company's personnel access to the fair grounds during the construction and dismantling periods: These passes are only valid up to the start and after the end of the event. They do not entitle the holders to enter the grounds during the event. These passes will also be sent together with the invoice for your stand rental fee. Non-company stand designers require a special permit to undertake construction work in the halls.

All passes are for specific individuals and are non-transferable.

## 6 Rules on selling

In view of the specialist nature of the event, direct sales of exhibits or samples from the booths are not permitted. Furthermore, exhibits may not carry a price tag.

This regulation does not apply to printed matter such as trade publications and specialist journals.

Koelnmesse has the right to carry out checks and, in the event of violations of these conditions, to take suitable measures. Koelnmesse also has the right to immediately close the stands of any exhibitors who commit such violations. Claims on the part of the exhibitor for damages or refunds are excluded in the event of such measures.

## 7 Media Package

### 7.1 Elements of the media package

Koelnmesse offers its exhibitors a media package for its events. The media package consists of the following elements:

- One entry in the alphabetical List of Exhibitors (trade fair catalogue – print)
- Entry in the trade fair catalogue – online with company name, address, stand location, website and e-mail address, and all product groups you indicated in Form 1.30
- Entry and activation for INTERNATIONALE EISENWARENMESSE KÖLN 2014 365 Matchmaking with all of the product groups you indicated in Form 1.30
- Reproduction of events at the exhibitor's stand in the official framework programme database
- Activation for the INTERNATIONALE EISENWARENMESSE KÖLN 2014 Online Schedule Planner (trade fair catalogue – online)
- Entry in the Online Route Planner (trade fair catalogue – online)
- One entry and image in the application of the trade fair (trade fair catalogue – mobile) with company name, address, stand location, website and e-mail address and all of the product groups you marked in Form 1.30

### 7.2 Costs for inclusion in the Media package

The inclusion of all represented companies, co-exhibitors and additionally represented companies in all directories of the media package is compulsory and costs 239.00 EUR.

Once you have registered for the trade fair, you will receive a brochure containing all the order forms for the media package from us. Here you'll also find information about additional advertising possibilities in our trade fair media.

If the exhibitor fails to submit the order form for the media package before the deadline, entries in the media package are based on the information given in Form 1.10 or Form 1.20/1.21 and are subject to a fee. Late submissions will be included in the supplement to the catalogue at the exhibitor's expense.

### 7.3 Responsibility/release of Koelnmesse from liability

Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany, has been commissioned to create the media package. In turn, the company is authorised to assign the production of the catalogue and the publishing of the advertisements to a third party company.

Customers are responsible for the content of their advertisements and entries and are liable for any damages related thereto. Koelnmesse is not liable for printing errors, incorrect placement, mistakes and other gaps or faults in the printing.

## 8 Commercial property rights

## 9 Non-permissible advertising/violations of the Conditions of Participation

In order to ensure that the overall character of the event is safeguarded and the exhibitors and visitors are protected from irritating or illegal activities, in particular the following advertising measures are forbidden:

- Exceeding the binding specified booth height
- Advertising activities outside the rented stand area without the prior written permission of Koelnmesse
- Advertising of an ideological or political nature

The exhibitor bears responsibility for the legality of competitions, raffles etc. In the event of severe violations of the Conditions of Participation, Koelnmesse may immediately close your stand and clear it without resorting to legal assistance. Claims of all kinds – especially claims for damages – are excluded in this case.

## 10 "Infoscout" – Information service for visitors

The information about your company that you submitted on forms 1.10 to 1.30 will be made available at the information stands in the halls for interested visitors during the event. Furthermore, with Koelnmesse's electronic information system Infoscout you can publish vacancies for trade representatives.

You can use form Z.03 to specify this offer according to products, countries or regions. Exhibitors and visitors can use Infoscout free of charge.

## 11 Requirement for a written document

All explanations must be specified in writing.

## 12 Severability clause

Should individual or several provisions of these conditions be or become invalid in whole or in part, the validity of the remaining provisions and of the contract shall not be affected. The parties will conduct negotiations in good faith to replace the invalid provisions with valid provisions that come as close as possible to fulfilling the business purpose of the invalid provisions.

Should the invalidity of a provision have arisen from a specific figure given therein with regard to performance or time (deadline or date), the nearest legally permissible figure shall replace the invalid one in the provision.

## 13 General Section of the Conditions of Participation, Technical Guidelines

The stipulations of the General Section of the Conditions of Participation and the Technical Guidelines are not affected.

## General Section of the Conditions of Participation

### I Application

1. To indicate your intention to take part in the event, you must return to us a completely filled in form with your legally binding signature (Registration).
2. By signing and returning the form, you acknowledge that the General and the Special Sections of the Conditions of Participation and the Technical Guidelines are binding for your company as part of the contract. You can download the Technical Guidelines from the event's website or from [www.koelnmesse-service-portal.de](http://www.koelnmesse-service-portal.de). You also always have the option of requesting the Technical Guidelines in printed form or on CD-ROM. Within the framework of the fulfilment of contractual duties, the event organizer will process and use the information provided in this form via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.
3. The registration shall be regarded as legally binding on your part, irrespective of admission; no conditions or reservations may be appended to the aforesaid registration. Requests for stands at specific locations, in particular, do not represent conditions for participation.

### II Acceptance/Transfer of stand space

1. The organizer shall accept your application in accordance with the conditions which apply to all participants (acceptance/stand area confirmation).  
There is no legal claim to acceptance. If the number of registration forms complying with the requirement profile and received by the organizer prior to the expiration of the registration period exceeds the number of available exhibition spaces, the organizer shall have the right to make a discretionary decision regarding the admission of registrants to the exhibition.  
Your company may be disqualified from admission to the exhibition if you failed to fulfil your financial obligations to the organizer at any time, or if you failed to fulfil such financial obligations within the prescribed period of time.
2. The contract comes into effect at the latest upon receipt of the admission (by post, fax or other electronic means of transmission), which is valid without a signature. Should the content of the confirmation of acceptance differ substantially from that of your application, then the contract shall be concluded under the terms of acceptance if you do not lodge a written objection within 2 weeks of receipt of confirmation of acceptance. The same shall apply, if it is necessary to postpone the event or to transfer the event to another location, and the change is deemed to be reasonable with respect to yourself; in this case, the corresponding notification of change from the organizer shall supersede the admission.  
The acceptance only applies to the respective event, the company applying and referred to in the acceptance letter, and its registered products and services. Products and services which do not conform to the list of commodities may not be exhibited or offered at the trade fair.
3. The organizer allocates stand space on the basis of which exhibition theme at the event your registered products belong to.  
There is no right to claim the allocation of stand space in a certain form, in a certain size, in a certain hall or in a certain hall area. Deviations from the requested form or placement of the stand do not provide grounds for an objection to be made under Item II, Paragraph 2 of the General Section of the Conditions of Participation.
4. In special cases for important reasons, the organizer is entitled to subsequently allocate you stand space other than stated in the confirmation

of acceptance, to change the size and dimensions of your stand space, to relocate or close entrances or exits and to undertake structural changes in the exhibition halls without claims arising on your part. In the event of a reduction in stand space size, you will be credited with the difference arising from the correspondingly lower participation fee.  
You will be notified without undue delay if the stand space becomes unavailable due to reasons which are beyond the organizer's control. In this case, you will be entitled to a reimbursement of the participation fee.  
Any further claims for damages, which will exceed the aforementioned reimbursement, shall be excluded in these cases.

5. Any complaints on your part must be submitted in writing immediately or at the latest while the event is in progress; complaints submitted at a later date cannot be considered.
6. The organizer is entitled to revoke the acceptance if it was granted on the basis of incorrect statements or if the company fails to meet the conditions of participation after the acceptance was granted.  
The organizer shall have the right to rescind the contract, if there is a substantial reason or good cause. Such substantial reason exists, in particular, if an application for opening insolvency proceedings against your assets has been made, such an application has been dismissed due to lack of funds, or insolvency proceedings have commenced. You must inform the organizer of this immediately.
7. Prior to receipt of acceptance/stand area confirmation, revocation of registration shall only be possible if permitted by the Special Section of the Conditions of Participation. In this event, a fee specified in the Special Section of the Conditions of Participation shall be paid.
8. Following receipt of acceptance/stand area confirmation, in general, revocation is no longer possible. The organizer can agree to the request for release from the contract in exceptional cases if the stand space no longer required can be rented to another exhibitor. In this instance, the organizer is entitled to demand general reimbursement of the costs incurred corresponding to 25 % of the participation fee without providing proof, unless otherwise specified in the Special Section of the Conditions of Participation.  
If the stand area cannot be rented to a third party, the contract remains in force and the participation fee must be paid in full.  
If the Special Section of the Conditions of Participation stipulate that you must purchase a Visitor Promotion Package, the specified price has to be paid in the event that you withdraw from the contract and admission ticket vouchers have been provided.  
Liability for catalogue costs, stand construction costs and other costs, which in particular, have been incurred as a result of a claim by a third party or of services rendered, is not affected.  
You shall have the right to provide proof that a damage or loss has not been incurred or that the extent of the damage or loss incurred is considerably less.  
Occupation of a space which becomes available in the form of an exchange of stand areas by a participant already approved and allotted a space for the event does not represent an alternate stand area rental.  
The co-exhibitor fee must be paid in full in the event a company that has been accepted as a co-exhibitor does not participate.
9. The following cases will fall solely within your scope of risk as exhibitor:
  - a) if the products which you have stipulated for the presentation cannot be introduced at the venue of the event due to the legal requirements prevailing there or due to other reasons, or
  - b) if such products do not arrive in due time, do not arrive undamaged or do not arrive at the venue of the event at all – e.g. as a result of any loss, delay in transport or customs, etc. – or

c) if your journey, the journey of your employees or your stand or installation personnel should be delayed or should become impossible – e.g. because a visa is not granted. You will remain under obligation to pay all the charges agreed upon.

10. Event-related regulations are detailed in the Special Section of the Conditions of Participation.

### III Construction, arrangement and operation of stands

1. As an exhibitor, you are responsible for ensuring that your trade fair participation, and especially the construction and design of your stand, comply with all the statutory provisions of the Federal Republic of Germany as well as the regulations of this General Section and the Special Section of the Conditions of Participation and the Technical Guidelines. This also applies to the persons working on behalf of the exhibitor, who must be supervised to ensure that they adhere to the regulations. Additional regulations, especially those of an event-related nature, can be found in the Special Section of the Conditions of Participation and in the Technical Guidelines.

2. Any additional technical services that may be required, particularly the installation of electricity, water and safety devices, the recruitment of local auxiliary personnel, etc., can be ordered via the Koelnmesse-Service-Portal (KSP) by means of special order forms against a separate charge. Orders placed by third parties (in particular by stand construction companies) in connection with the construction and design of stand areas are considered to have been commissioned by the exhibitor and at the exhibitor's expense.

3. For the duration of the event the stands must be staffed by personnel and display the products specified in the application and confirmation of acceptance. Vacating the stand prior to the end of the event represents a serious breach of these Conditions of Participation and shall entitle the organizer to assert damage claims and exclude your company from future participation in Koelnmesse Group events.

4. Products and services may only be presented in the stand area listed in the acceptance/stand confirmation. You may not distribute products, flyers and other advertising materials in other areas of the exhibition centre without first receiving the organizer's written permission.

5. The legal stipulations of the Federal Republic of Germany must be complied with during the presentation and sale of products and services. Products that are not intended or approved for sale worldwide must bear a corresponding note or country-specific label.

6. The organizer is entitled to demand that you remove products from your stand that do not correspond to the List of Goods, the presentation of which does not conform with the legal stipulations of the Federal Republic of Germany, or, which through their odour, noises, other emissions or appearance, could constitute a considerable disruption to the operation of the event or put the safety of exhibitors and visitors at risk.

### IV Participation fee and other costs/Terms of payment/Scope of the standardised event services

1. The participation fee for the standardised event services covers the rental of the stand area for the entire duration of the event and the construction and dismantling periods stipulated in the Special Section of the Conditions of Participation, a specific number of exhibitor and work passes, the use of technical and service facilities at the exhibition centre, general

hall security, cleaning of the generally accessible hall areas, general hall lighting and advice on organization, advertising and public relations work for your participation.

In addition, the participation fee includes services provided by the organizer as part of the general visitor marketing activities. At the organizer's discretion, these activities especially include a selection of the following services: placing of advertisements, provision of advertising materials for the exhibitors' own communications measures, direct marketing measures (e.g. publication and dispatch of newsletters and other information to potential visitors by mail, fax, or other means of electronic transmission), provision of an online ticket shop and event-related Internet domains. The standardised event services also include the provision and supply of energy covered by the flat-rate energy fee; in this respect, please note the corresponding regulations of the Special Section of the Conditions of Participation. The event services also encompass the inclusion in the list of exhibitors. This is obligatory for each exhibitor, co-exhibitor, group participant and additionally represented company. Please note the corresponding regulations of the Special Section of the Conditions of Participation. The organizer has the right to request additional payment for certain listed services.

2. The participation fee does not include the provision of stand partition walls or other special construction elements.

3. The amount of the participation fee and other costs will be calculated on the basis of the dimensions of the allocated stand space and according to the rates specified in the Special Section of the Conditions of Participation. The size of the allocated floor area is calculated without taking projections, pillars, installation connections and other fixed objects into account.

4. For two-storey exhibition stands, the actual allotted area in the upper storey following the technical inspection is calculated at 50 per cent of the price per m<sup>2</sup> of floor area.

5. After your admission, you will receive an invoice for the participation fee and the other costs; the invoiced amount is due immediately upon receipt of the invoice. This also applies to all amounts that must be paid within the framework of the contractual relationship, and, in particular, to invoices, as stipulated by Item II, Paragraph 7 and Paragraph 8 of these Conditions of Participation.

6. All prices are net fixed rates plus any accruing value-added tax as well as any comparable taxes which may be imposed at the venue of the event. Please note the regulations for VAT refunds listed in the Special Section of the Conditions of Participation.

7. The organizer shall have the right to increase the rates by the amount of the corresponding cost increment in the event of any increase in its own prime cost, particularly as a result of higher production, purchasing and labour costs as well as higher fees, taxes and other fiscal charges imposed at the venue of the event.

8. The settlement of all liabilities within the prescribed period shall be a prerequisite for the occupation of the stand space.

9. Failure to execute payment on time will result in interest being charged of 8% above the base rate according to Art. 247 of the German Civil Code. If the damage incurred by the organizer is greater, he shall be entitled to lodge a claim for these damages. The compensation shall become invalid or be reduced, if you can provide evidence that the organizer has incurred little or no damage as a result of the payment default. Should settlement of the invoice not be effected by the deadline or in full, the organizer is, in addition, entitled to dissolve the contract with you and to otherwise dispose of the stand area reserved for your company.

10. Resulting from the organizer's claim in regard to stand space rental, your exhibits are subject to a contractual lien in the organizer's favour.

11. Any services that have been provided by the organizer will be invoiced in euros. You are obliged to pay the amount shown on the invoice in the currency shown on the invoice ("billing currency"). If the organizer should be prepared, as a courtesy, to accept settlement of the invoice in a currency other than the billing currency in individual cases, without being under any obligation to do so, such payment must be based with regard to the conversion on the official buying rate of the billing currency on the date the payment is received. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are, therefore, at your expense.

12. Any complaints relating to the invoice are to be submitted in writing, immediately, at the latest 2 weeks after receipt; complaints made at a later date cannot be considered.

13. Any projecting parts, pillars, installation connections and permanent internal fittings in the stand space do not entitle you to any reduction in the participation fee or other costs.

14. The organizer shall also be entitled to the payment of the full amounts, if you fail to fulfil any of your obligations arising from the contractual relationship. This does not affect claims to damages. In the event of the contract not being fulfilled at all by the organizer, or being fulfilled only in part, you have claims to a proportional reimbursement of any payments you have already made. Claims above and beyond this are ruled out in accordance with the regulations in Items VII and VIII of these Conditions of Participation. The regulations in Item XI of these Conditions of Participation shall remain unaffected.

15. In the event of counter claims being made against those claims arising from the contract, you can only set off or assert your right of retention in as far as your claims have been found to be uncontested or legally valid.

16. In the event that an invoice is sent to a third party at the request of the exhibitor, this does not constitute any waiver of the right to claim the account receivable from the exhibitor. The latter remains obliged to pay until such time as the account receivable has been settled in full.

## **V Co-exhibitors, additionally represented companies, group participations**

1. In principle, stand spaces shall be hired out only as a whole unit and only to one contracting party. As an exhibitor, you are not permitted to relocate, exchange, share, or in any other way make the stand space allocated to you completely or partially accessible to third parties, without the prior consent of the organizer.

2. A stand area may only be used by several companies at once, if the stipulations of the Special Section of the Conditions of Participation allow the participation of co-exhibitors and/or additionally represented companies.

3. Use of the stand area by another company with its own products and own staff (co-exhibitor) requires a special application for permission and approval by the organizer. This also applies to companies who have their own products at the stand but none of their own staff (additionally represented companies). Companies which are members of a group as well as subsidiaries are considered to be co-exhibitors. The organizer reserves the right to demand a special participation fee and other costs for approving co-exhibitors for participation. Such charges and costs will be invoiced to you as the exhibitor. If co-exhibitors and additionally represented companies

are to be accepted, the preconditions laid out in Item II of these Conditions of Participation apply; these companies are subject to the General and Special Sections of the Conditions of Participation and the Technical Guidelines. Should you accommodate a co-exhibitor or a company which is additionally represented, without the express permission of the organizer, this shall be grounds for dissolving the contract with you without notice and to have the stand space vacated at your risk and expense. No claims of any kind can be made against the organizer in this case, especially no claims for damages. Even after confirmation of acceptance has been received, the contract exists exclusively between the organizer and the exhibitor, who is liable for the negligence on the part of his co-exhibitors/additionally represented companies as well as for his own negligence.

4. If several companies wish to participate at the event together on one stand – a group participation – then the existing General and Special Sections of the Conditions of Participation and the Technical Guidelines are binding for each individual company. The registration is accomplished by the group organizer, who is responsible for the group participants' adherence to the Conditions of Participation. Subsequent to acceptance and stand area confirmation, a contractual relationship exists exclusively between the group organizer and the event organizer. Exceptions exist in the case of individual orders for services by the group participants before or during an event.

5. If a stand area is jointly assigned to two or more companies, they are jointly and severally liable to the organizer.

## **VI Domiciliary rights**

1. The organizer exercises domiciliary rights throughout the exhibition grounds.

2. He is entitled to have exhibits removed from a stand if their display contravenes statute law, offends good morals or is not in keeping with the event programme. Promotion of political and ideological ends is prohibited. In the event of serious offences against the Conditions of Participation, the Technical Guidelines or legal regulations, the organizer is entitled to close your stand or have it vacated.

3. The house regulations for the Cologne exhibition centre apply in their currently valid version.

## **VII Warranty**

The warranty period for deliveries of new articles is 1 year. For used articles, all liability based on warranty is excluded. No warranty claims are available if the damage is due to normal wear and tear, force majeure, faulty or negligent handling, excessive loads or failure to comply with statutory provisions or operating instructions.

## **VIII Liability/Insurance**

1. The organizer does not assume any obligation to exercise proper care of exhibits, stand fittings and objects which are the property of the stand personnel.

2. Any liability for property damages and pecuniary damages shall be excluded, if it is possible to underwrite the risks. This does not affect liability on the basis of wilful or grossly negligent misconduct. This exclusion of liability is not restricted by the security measures of the organizer. Within the scope of liability, the statutory burden of evidence regulations shall continue to apply; they will not be affected by this clause.

3. As a result of the framework agreement concluded by the organizer, the organizer recommends that you take out exhibition insurance. In addition to this, you can also order special security measures for your stand.

4. As an exhibitor, you will be liable to the organizer for any damage inflicted on the organizer, provided that such damage is attributable to your culpable action or the culpable action of your personnel, your employees or any third party which you have appointed or any other third parties, whose services you are using for the purpose of fulfilling your obligations. It is necessary to observe strict compliance with the Technical Guidelines which will be handed over to you by the organizer, as well as with the information from the organizer's circular letters pertaining to questions on the preparation and implementation of the event.

5. Application of Art. 831 Par. 1 Sentence 2 of the German Civil Code is excluded.

6. In accordance with statutory obligations, the organizer shall be liable for damages caused intentionally or by gross negligence in the event of any damage claims resulting from fatal injuries, bodily or health injuries. Other contractual and/or legal damage claims of any type, including damage claims for consequential damages, shall be excluded, unless the damage was caused by the intentional or grossly negligent action of the organizer. The foregoing limitations of liability shall apply, to the full extent, to the executive organs, employees, legal representatives, persons employed in performing an obligation and vicarious agents, whose services are used by the organizer for the performance of the contract.

Furthermore, the organizer shall be liable for every culpable infringement of an essential contractual obligation. Essential contractual obligations shall pertain only to those contractual obligations which must be complied with during the execution of the contract. This applies to all claims which could arise in connection with this contract. However, damage claims shall be restricted to the payment of typical, foreseeable damages.

If the organizer is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to postpone the event, shorten or extend it due to force majeure, or for other reasons beyond its control, then you are not entitled to any rights, in particular, to claims for damages against the organizer.

The responsibility of the event organizer is limited to fault in all cases without prejudice to any limitations of liability under these Conditions of Participation. In the event of contracts that provide for the procurement of certain items, then, unless otherwise expressly agreed in individual cases, the organizer does not assume the risk of procurement.

## IX Period of limitation

1. Your claims against the organizer – of whatever type – must be submitted to the organizer in writing immediately or, in any event during the course of the event. The date on which the organizer receives the claim will be the sole criterion for determining if it has been received by the deadline. Claims which are received at a later date cannot be considered. This does not affect the regulations under Item VIII, Paragraph 2 of these Conditions of Participation.

2. Any of your claims, which may be asserted against the organizer and which may arise from the contractual relationship, as well as all other claims relating thereto, shall become statute-barred after 6 months, unless the liability of the organizer results from an intentional action. The limitation period shall commence at the end of the month, in which the closing date of the event falls.

## X Place of fulfilment/place of jurisdiction/applicable law

1. The place of fulfilment shall be the principal place of business of the organizer. The place of jurisdiction, also in a process involving documents, bills of exchange and cheques is, in so far as you are a businessman, legal entity of public law or a separate asset under public law, Cologne. The organizer shall also be entitled, at his option, to lodge his claims at the court of the place where you have your place of business or your branch.

2. All legal relationships between you and the organizer are subject to Federal German Law as well as to the German text.

## XI Reservations/Final Provisions

1. As an exhibitor, you will be solely responsible for compliance with all the laws, guidelines, and other regulations which are in force in the host country, even if the content of the organizer's Conditions of Participation deviate from such regulations. You must obtain information promptly and comprehensively of the relevant regulations prevailing at the venue of the event, and obtain the required knowledge. The organizer will not be liable for damages and other losses which could be incurred on your part as an exhibitor.

2. The organizer shall have the right to postpone, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, as well as individually or collectively, if such an action is required due to unforeseen events such as force majeure, natural disasters, wars, disturbances, strikes, breakdown or obstruction of traffic and communication. In the event of any postponement, shortening, extension or termination, you shall not be entitled to the payment of any resulting damages which you may have incurred. You shall have the right to rescind the contract, if you lose your interest in participating because of such an action, and if you waive the reservation for the stand space allotted to you as a result of this. Upon obtaining knowledge of the change, the rescission of the contract must be declared in a written statement and without undue delay. In case of the cancellation of an event, the organizer shall not be liable for damages and/or other losses which may be incurred on your part. Upon request of the organizer, you will be obligated to defray a reasonable share of the expenses resulting from the preparation of the event. The amount of the share to be paid by each exhibitor shall be stipulated by the organizer after consultation with the business organizations concerned.

3. By signing the application form you recognize the organizer's Conditions of Participation (the General and Special Sections, the Technical Guidelines and all other regulations relating to the contractual relationship) as binding. The contractual relationship is subject solely to these stipulations. Divergent or supplementary terms from the exhibitor do not become part of the contract even if the organizer does not specifically object to them. This applies especially to diverging conditions of payment.

4. Should these provisions be partially legally invalid or contain gaps, this shall not effect the validity of the remaining provisions or the contract. In this event, the parties shall undertake to replace the invalid provision with such a provision or to fill the gap with such a provision, which comes closest to enabling the commercial purpose pursued by the parties to be fulfilled.

5. All alterations to the contract must be made in writing. The same shall also apply to any amendment or cancellation of the written-form clause itself.

# Koelnmesse Tochtergesellschaften, Repräsentanzen, Auslandsvertretungen

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